SERVICE EMPLOYEES INTERNATIONAL UNION LOCAL 535

7532 1,200 workers



Collective Bargaining Agreement

March 15, 2005 to March 14, 2008



Delaware North Companies
PARKS & RESORTS
at Yosemite

AN AUTHORIZED NATIONAL PARK SERVICE CONCESSIONAIRE
A DELAWARE NORTH COMPANY

74 Pages

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Upon written notice to the Company and upon examination of documentary proof that an employee has failed to satisfy the above requirements, the Company shall terminate the employment of such employee.

Section 3 - Notification of New Employees

At the time a new employee is hired who will be subject to this Agreement, the Company shall deliver to the new employee a statement quoting or paraphrasing the provisions of Article 1 of this Agreement. The Company shall supply the Union with the names, social security numbers, unit to which assigned and classification of new employees on a biweekly basis. The Company shall also supply the Union with the names of employees terminated or laid off the previous month, including rehire status, by the 10th of each month. In addition the Company shall provide updated membership information to the Union on computer disk on a quarterly basis.

Section 4 - Checkoff

The Company shall deduct from each employee's wages the amount of union dues, initiation fees and/or permit fees as specified by the Union on behalf of all employees covered by this Agreement who have voluntarily provided the Company with a written assignment authorizing such deductions. The Company will promptly remit the monies deducted pursuant to such assignments with a written statement of the names of employees for whom deductions were made. The Company shall provide a monthly list to the Union at the same time it remits the monthly dues monies with all the employees who did not have union dues deducted from their check along with an explanation of why no such deduction was made.

Section 5 - Company Indemnification

The Union will hold the Company harmless against any claim or obligation which may be made by any person by reason of the deduction of Union dues, initiation fees and/or permit fees, including the cost of defending against any such claim or obligation.

Section 6 - COPE (Committee on Political Education) Check-Off

The Company shall allow a payroll deduction for all employees covered by this agreement who want to voluntarily contribute to the Local's Committee on Political Education.

ARTICLE 2 - UNION BUSINESS

Section 1 - Admission of the Union Representatives

The Company agrees to admit to its place of business at all reasonable times any authorized representatives of the Union for the purposes of ascertaining whether or not this Agreement is being observed by the parties hereto and to assist in the adjustment of grievances.

However, the Union Representatives will be required to notify the area supervisor at the time of entering any work place that is not accessible to the public, provided, however, that no interference with the work of employees shall result.

Section 2 - Union Representatives and Stewards

- (a) The Company agrees to recognize the Union Representatives and Stewards duly appointed by the Union. The Union Steward and/or an allegedly aggrieved employee must have the stated permission of their supervisor prior to leaving their assigned departments to investigate and/or settle grievances in accordance with Article 22.
 - Such permission shall not be unreasonably denied. However, such activity shall not have an adverse effect on the efficient operation of the facility to which the individuals are assigned.
- (b) The Union shall notify the Company in writing within ten (10) calendar days of any changes in the list of its Field Representatives and/or Stewards who are authorized to act on behalf of the Union. The Company will not be obligated to recognize or deal with Local Union Representatives and/or Stewards in connection with grievances unless their names have been submitted in writing to the Director of Human Resources in accordance with the above.

Section 3 - Representation at Disciplinary Hearing

An employee shall have the right to have a Union Representative present at any meeting with supervisors or management representatives when such meeting is or may be disciplinary in nature.

Prior to any meeting which the Company anticipates will result in disciplinary action, or at the time that any meeting becomes disciplinary or accusatory in nature, the Company shall advise the employee that he/she has the right to have a Union Representative present. An employee may inquire prior to entering a meeting as to the nature of such meeting.

The employee's right to have a Union Representative (Shop) Steward or Field Representative) present at such a meeting is subject to the following:

- 1. The Employee may elect to waive his/her right to representation, in which case the meeting can proceed without delay;
- 2. A Union Representative will be secured by the employee as soon as reasonably possible. In the event of a Level 1 disciplinary meeting, the employee shall contact the manager within twenty-four (24) hours to secure a meeting time. In the event of a Level 2 disciplinary meeting, the employee shall contact the manager within forty-eight (48) hours to secure a meeting time. Said meeting times shall be within the time parameters defined herein, and will be established to ensure all recessary parties are available.

However, nothing contained herein shall prevent the Company from taking whatever disciplinary action it may deem appropriate with the full understanding that such matters are subject

to the grievance procedure set forth in Article 22.

Section 4 - Paid Release Time

During the term of this Agreement, when an employee needs Union representation, and at the approval of Management, the Shop Steward will be paid to attend a disciplinary and/or grievance meeting. The Company agrees that Shop Stewards going to another unit will be paid by that unit.

Section 5 - Bulletin Boards

The Company shall provide sufficient and conspicuous space in agreed upon locations, as provided in Appendix "D", for the exclusive use of the Union. Such notices shall relate to Union meeting, Union business, Union elections and their results, or other appropriate materials, notices and bulletins of another nature to be posted by mutual agreement. The Union shall not post any notice or bulletin elsewhere within Company facilities. No libelous material shall be posted on any bulletin board.

Section 6 - Union Business

The Company will allow stewards, executive board members, and officers of the Union the necessary time off to attend union meetings, conferences, and training when business permits.

ARTICLE 3 - MANAGEMENT'S RIGHTS

The management of the business of the Employer and the direction of its personnel, including the right to hire, discharge, and discipline for proper cause subject to the terms of this contract, are the exclusive responsibility of the Employer. The Employer shall be the exclusive judge of all matters pertaining to the operation of its facilities, and the schedule of its working force, and the methods, processes, means, and materials to be used.

The Company reserves the right to enforce established rules and regulations now in effect and which it may issue from time to time not in conflict herewith.

All of the functions, powers, or authority which the Employer has not specifically abridged, delegated, or modified by this Agreement will be recognized by the Union as being retained by the Employer.

The enumeration above of management prerogatives shall not in any way be deemed to exclude other management prerogatives not herein specifically enumerated. However, nothing contained in this Section shall be in conflict with the terms and conditions set forth in this Agreement.

ARTICLE 4 - AFFIRMATIVE ACTION

The Company and the Union agree to take, both jointly and separately, affirmative action in compliance with all applicable state and federal laws, to ensure equal employment opportunity in the employment of all qualified applicants for employment and all employees without regard to race, religion, creed, color, national origin, age, sex, disability, Veteran status, political affiliation, or sexual orientation. Such action shall include but not be limited to the following: employment upgrading, demotion, transfer, recruitment, recruitment advertising, layoff, termination, rates of pay, other forms of compensation, or the selection for training.

The Company and the Union further agree that there will be no forms of discrimination of any kind because of membership in the Union or activities on behalf of the Union which are considered protected activities under the National Labor Relations Act, as amended.

ARTICLE 5 - CATEGORIES OF EMPLOYEES

Section 1 - Regular Employees

- (a) A regular employee shall be defined as one who is employed on a regular basis and is normally and customarily scheduled to work a normal week as defined herein.
- (b) Any employee designated as a regular employee shall accumulate seniority and fringe benefits pursuant to the terms of this Agreement.

Section 2 - Casual Employees

- (a) A casual employee shall be defined as one who is employed on a casual or intermittent basis from time to time as business conditions may require.
- (b) The Company agrees that it will not intentionally reclassify employees from regular to casual for the purpose of interrupting their seniority and/or fringe benefits pursuant to the terms of this Agreement.
- (c) If a casual employee works a minimum of twenty (20) hours per week, in the same classification, for two (2) consecutive weeks, the job will be posted as a regular job except for the Christmas season, when it may be three (3) weeks. In situations of this type, the casual employee will receive seniority credit for the two (2) weeks worked on a casual basis as well as credit for additional time worked in that position if the casual employee is the successful bidder.
- (d) Casual employees will receive seniority credit for benefit purposes providing the casual hours worked are at least twenty (20) hours in one (1) week and further provided that there is no break in service longer than one (1) week between the employee's casual work assignment and

the employee's regular full-time assignment.

Section 3 – Use of Temporary Workers

The Parties recognize that during peak season, when there are extreme staffing shortages, and employees have had the opportunity to maximize hours, there may be times when it is appropriate to utilize temporary workers. Prior to any temporary worker being utilized, the Company will meet with the Union to discuss the need and demonstrate that the bidding and posting procedures have been exhausted. All temporary workers hired will not be given any preferential rights, and will be housed at the Company's discretion. If, however, a temporary worker is utilized longer than two (2) weeks, they will be required to request housing in accordance with the established procedure. The position that the temporary worker is filling will continue to be posted in Human Resources until it is filled or until it is no longer needed.

Section 4 – Definitions

Nothing contained herein above shall be interpreted to provide and/or prohibit any employees covered hereunder with a minimum or maximum work week. The number of hours scheduled and worked shall be determined by business conditions.

ARTICLE 6 - SENIORITY

Section 1 - Definition

Seniority shall be defined as length of service with the Company in the bargaining unit as defined in Article 1, Section 1.

Section 2 - Break in Seniority/Credit Upon Rehire

- (a) Seniority shall be broken by discharge for just cause, retirement, absence of three (3) consecutive scheduled work days without notifying the Company (unless failure to notify results from good cause), absence from employment of one (1) year or more, or resignation.
- (b) An employee who resigns in good standing and is later rehired at the Company's option within one (1) year of resignation shall be given credit upon rehire for all seniority accrued at the time of resignation for all purposes, if prior service was no less than thirty (30) days.
- (c) An employee's seniority at the time of resignation shall count for bidding purposes if an employee seeks re-employment with the Company within one (1) year after resignation, but shall not constitute any guarantee of re-employment.
 - An employee who resigns from the Company shall, upon his/her request, be advised on his/her rehire status within five (5) working days of said resignation. Upon request, such information

shall be supplied to and discussed with the Union, to the extent it is known at the time. However, nothing contained herein shall provide any employee any guarantee of reemployment beyond the terms and conditions set forth herein. The above provision is excluded from Article 22, Section 1, Step 4, Board of Adjustment and Step 5, Arbitration.

(d) Employees who have been offered and accept positions in occupations outside the coverage of this Agreement shall retain all seniority which they had at the time of such transfer for a period of one (1) year following the transfer from the bargaining unit. If such employees return to the bargaining unit they shall be entitled to bid for vacancies under the provisions in Article 8, Section 1, contained herein.

Employees who accept management positions within DNCP&R @ Yosemite, but outside the jurisdiction of the bargaining unit, shall retain all seniority for a period of eighteen (18) months following transfer. If such employees return to the bargaining unit they shall be entitled to bid for vacancies under the provisions in Article 8, Section 1, contained herein.

However, such employees shall not be entitled to exercise their seniority for bidding rights into a position higher than the one they held within the unit from which they were transferred or promoted, except as provided in Article 8, Section 1 (a).

Section 3 - Reduction in Work Force/Layoff

- (a) If the Company needs to lay off employees in a classification within a work unit, as defined in Appendix "B", employees shall receive a "Reduction in Work Force" form in the inverse order of seniority. That is, the least senior employee in the classification and work unit in which the reduction occurs shall be the first to receive such notice; provided, however, that such layoffs shall first be offered in order of seniority to employees in such classification and work unit who have requested a layoff, if there is no adverse effect upon the operation of the facility, as determined by the supervisor. Employees who are laid off from a classification as a result of the application of this Section may exercise bumping rights as against less senior employees in other classifications within the work unit, as defined in Appendix "B", provided that merit and ability are adequate and that the employee has bargaining unit experience in the classification.
- (b) Upon reduction in workforce from a classification or work unit, an employee shall be required to bid on all comparable positions within the Company. A comparable non-tipping position is defined as a job no more than two (2) wage grades lower than the employee's position at the time of the layoff from a classification or work unit. A comparable tipping position is defined as another tipping position or a position four (4) or more wage grades higher than the employee's position at the time of the layoff from a classification or work unit. To convert daily paid positions to hourly equivalents for determining comparability, ski school (both cross country and alpine) rates shall be divided by six (6) hours and High Sierra Camp and Stable rates shall be divided by eight (8) hours.

Upon reduction in workforce from a classification in a seasonal unit, associates may be reassigned to another comparable classification as defined in the above paragraph. Those

associates who refuse such position will resign from the Company, however will retain their rights as defined in Article 8, Section 1(a) when bidding on future positions. Furthermore, associates under this article who do accept such comparable position reassignment will not be held in such position for 120 days if awarded a Level II position within that timeframe. Those associates who secure a Level I position within 120 days for their reduction which was not available at time of reduction will be released as soon as possible.

A Seasonal Unit will be defined as an operation which is open seasonally and for duration of six (6) months or less.

- (c) Employees on layoff shall not forfeit any rights accrued under this Agreement; likewise, such employees shall not accrue any rights during layoff.
- (d) Affected employees shall be given as much notice as possible of layoff, but no less than seventy-two (72) hours, except when such layoff is necessitated by unpredictable business conditions, actions taken by appropriate State or Federal agencies, or emergency.
- (e) In the event that positions are eliminated by the changing or closing of an existing unit, the Company will allow those individuals in the unit that were affected by the change to be classified in preference group one (1) for all same positions available for a period of one (1) year. The Company shall also recognize that more senior employees from the affected unit may "bump" less senior employees in other classifications for which they are qualified in the affected unit. The Company and the Union will attempt to place those employees affected by the closing or changing of the unit in comparable positions.

Prior to the closure or major reconfiguration of a work unit, the Company will notify the Union and meet with them to discuss the changes.

<u>ARTICLE 7 - PERFORMANCE EVALUATIONS</u>

In order to ensure that employees are aware of how and to what extent, they are performing job duties, supervisors should informally evaluate employees on an ongoing basis. In addition, employees will be evaluated formally as a result of personnel transactions, including promotions, transfers, and re-assignments, pursuant to Article 8, Section 3(c).

<u>Annual Evaluations</u> - 30 days before, up to 30 days after the employee's anniversary date, the supervisor will prepare and discuss with the employee a written evaluation. Said evaluation will review the employee's performance over the past year, and will provide direction for areas of improvement, if any.

<u>Seasonal Closures/Reduction in Workforce</u> - Evaluations for seasonal employees will be completed and reviewed with the employee prior to the unit's closure.

If the evaluation is not completed in a timely fashion, or the employee is not afforded an opportunity to sign his/her evaluation, it shall not become a part of the employee's permanent record. If the evaluation is not completed in a timely fashion, the employee may submit his/her own self-evaluation for discussion. In addition, the employee may submit his/her written comments regarding the evaluation. The employee will be given two (2) weeks from the date of the evaluation to submit such written comments. If the employee does not provide written comments within two (2) weeks, his/her comments will not be included with the evaluation.

ARTICLE 8 - FILLING OF VACANCIES/JOB POSTING

Section 1 - Filling of Vacancies

- (a) In filling any vacancy in any bargaining unit position, the Company shall adhere to the following order of preference, with seniority determining the order of preference within each of the below listed groups, provided that merit and ability are adequate:
 - 1. Applicants who, within one (1) year of the date that the vacancy occurs, worked in the classification and work unit where the vacancy occurs, and who were either on a leave of absence, were laid off, moved to another position in the bargaining unit subsequent to layoff, or who were transferred to a position outside the bargaining unit but with the restrictions as outlined in Article 6, Section 2 (d), or employees who resigned consistent with Article 6, Section 2 (b) or (c) and (d).
 - 2. Applicants currently working in a Level II position, as defined in Appendix "B", in the work unit where the vacancy occurs; applicants who within one (1) year of such date worked in a Level II position in the work unit where the vacancy occurs and who were either on a leave of absence, were laid off, moved to another bargaining unit position subsequent to layoff, or resigned consistent with Article 6, Section 2 (b) or (c) and (d); and applicants who have been laid off from a position in the same classification in a different work unit in the event that such work unit has closed.
 - 3. All other applicants who within one (1) year of the date that the vacancy occurs have worked in any bargaining unit position.
 - 4. All other applicants.

Section 2 - Seasonal Work Units

(a) Notwithstanding Section 1 above, in filling any vacancy in a seasonal work unit, first preference shall be given to applicants who worked for the major part of the previous season in such position, with seniority determining the order of preference within such group of employees, provided that merit and ability are adequate.

Section 3 - Qualifying for Positions

- (a) Except for seasonal positions of shorter duration, employees successfully awarded a new position are required to remain in the new position for a minimum of 120 days (180 days for New Hires) before being allowed to transfer to another position, except:
 - 1) In order to bid on a career advancement position within the bargaining unit upon the approval work unit General Manager, Department Head or Director.
 - 2) After thirty (30) days to bid on a position within the same work area in which the employee is currently working as defined in Appendix C.
- (b) Said employees shall be provided with on-the-job training to acquaint them with the duties of the position.
- (c) The Company shall be required to evaluate upon thirty (30) working days any employee who bids for and is awarded a position under this Article. Should the employee fail to qualify for the new position by the end of the thirty (30) working day period, he/she shall have an additional fifteen (15) working days to qualify for the position. During this period, the employee will be scheduled as necessary to ensure adequate training, which may not be by seniority. If the employee is adequately trained prior to the conclusion of the thirty (30) day period, they will be scheduled according to the provisions outlined within the contract. Should the employee fail to qualify for the new position by the end of the forty-five (45) working day period, he/she shall have the opportunity to return to a position similar to the previously held position if such position is available, without loss of seniority and without changes in his/her previous wage rate. However, if there is no work available in such position, such employee shall be included in the first bidding group, as defined in Section 1(a) of this Article, in bidding for vacancies in similar positions.
- (d) Employees who are reassigned between Yosemite Valley and either Wawona, Tuolumne Meadows, White Wolf, or the High Sierra Camps shall be permitted three (3) unpaid days off, if requested, to complete the move. Such requests should be submitted to the Manager of Employment or his/her designee.

Section 4 - Job Posting

All "Level II Position Postings" delineating qualifications and rates of pay shall be conveniently located at the Human Resources Department. The Company will provide one (1) copy of the "Level II Position Postings" to the Union or its designee. "Posting Announcements" listing Level II positions and their wage grade, as defined in Appendix "B," shall be conspicuously posted at the Human Resources Department for a period of at least three (3) business days before being filled, and as early as possible at all the work units.

All employees shall be eligible to bid on Summer positions and Badger Pass positions as defined in Paragraph 4.

Initial vacancies for seasonal Spring-Summer positions shall be posted for the entire week of the first full week of December of each year. Any such positions, if not awarded by April 1st of each year, shall be re-posted on April 1 and awarded as per Article 8, Section 1 (a). Initial vacancies for Badger Pass shall be posted on or about the 1st day of September of each year. Any such positions not awarded by November 15th shall be re-posted on November 15 and awarded as per Article 8, Section 1 (a).

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Job vacancies in Level I positions need only be posted prior to the opening of the work unit, however, the Company will post at Human Resources a list of currently available Level I positions.

A Job vacancy, which occurs in a seasonal unit once the season begins, may be filled from the original bid list and is not required to be posted at the time of the vacancy. A Seasonal Unit will be defined as an operation which is open seasonally and for duration of six (6) months or less.

The Company reserves the right to post seasonal employment opportunity bids which will include job duration with the bids. Regular employees may bid on bargaining unit seasonal opportunities and return to the year-round position they vacate at the end of the season. In order to preserve the right to return to a vacated position the regular employee must remain in the seasonal position for the duration of the bid. Vacancies created by regular employees filling seasonal bids will be filled on a seasonal basis.

Section 5 - Bidding

Written requests (bid forms) for transfer to a position for a specific classification and a specific work unit may be submitted in advance to the Human Resources Department and shall constitute an "Advance Bid" for such employees who have completed sixty (60) days of employment. The Company shall maintain a file of such requests. Such bids shall remain valid for six (6) months or until such time as an employee is awarded a position when all previous bids submitted by the employee would automatically cancel. However, upon cancellation, the employee may "Advance Bid" for other classifications. Nothing contained herein shall prevent the Company from filling any vacancy on a temporary basis pending completion of the above procedure.

Section 6 - Modified Alternative Work Program

Injured employees in the "Modified Alternative Work Program" will be offered a temporary assignment by the Company when available for the defined period; such assignments are subject to the applicable laws and regulations governing injured employees.

Section 7 - Transfers

The Company will endeavor to release employees in a timely manner (e.g. within two weeks) upon being awarded a new position. Should staffing levels preclude this, the new position will be held until the employee can be released.

In the event of an unexpected unit/department closure, the effected employees will be given the option of being reinstated to their former position upon re-opening of the unit/department.

ARTICLE 9 - HOURS OF WORK AND PREMIUM PAY

Section 1 - Definition of Terms

Work week as used in this Article shall mean and consist of the seven (7) day period beginning at 12:01 a.m. on Monday and ending at 12:00 midnight on Sunday.

Work day as used in this Article shall mean and consist of a twenty-four (24) hour period beginning at 12:01 a.m. on the particular day and ending at 12:00 midnight on the same day.

Section 2 - Overtime Rates

- (a) Employees shall be paid at the rate of one and one-half (1½) times the straight time hourly rate for all work performed in excess of eight (8) hours in any shift or work day, or in excess of forty (40) hours within the work week.
- (b) Employees shall be paid at two (2) times the straight time hourly rate for all work performed in excess of twelve (12) hours in any shift or work day or on the seventh (7th) consecutive day.
- (c) Employees of the Housekeeping Departments and Kitchens shall receive one and one-half (1½) time the straight time hours rate for all hours worked on the 15th and each subsequent consecutive day worked.
- (d) In computing overtime premiums for employees who regularly receive meals and/or lodging as part of compensation, cash values for the meals and/or lodging are added to the base rate before computing overtime rates.
- (e) Payment of overtime rates shall not be duplicated for the same hours worked under any of the terms of this Agreement.
- (f) The employees of any unit may elect a compressed work week (four ten-hour days) provided operational requirements are met and in accordance with provisions of the appropriate Industrial Welfare Commission Wage Order(s).
- (g) Employees who are paid on a daily wage shall be paid two (2) times the daily rate for the seventh (7th) consecutive day.

Section 3 - Shift Differential

Night shift employees shall receive a wage differential of seventy-five cents (75¢) per hour for

the life of this agreement.

The night shift premium shall be paid for all hours between 12:00 midnight and 8:00 a.m., provided that when one-half ($\frac{1}{2}$) or more of the shift is worked between these hours, the night shift premium will be paid for the entire shift. However, no night shift premium will be paid to employees who begin their shift at 6:00 a.m. or later.

Section 4 - Split Shift Differential

A split shift shall be defined with a break of more than one (1) hour which is a non-paid, non-worked, non-rest break between the beginning and the end of a work shift. An employee who works a split shift, as defined herein, shall be paid a premium for such split shift. The premium which applies for the life of this Agreement is six dollars and seventy-live cents (\$6.75) per day.

A meal period will not count as a split shift break for the purpose of this Section, except when joined with a split shift break as defined above. It is recognized that the purpose of split shifts is to meet operational requirements. "Triple splits" will not be instituted except to meet a bona fide emergency.

Fresno Reservations employees may waive their right to the split shift differential for a period not to exceed one year. Such waiver must be in writing and may be renewed.

Section 5 – Training Differential

The parties agree that any individual who is utilized to perform on the job training, in accordance with the Company's letter of intent regarding training, will receive a wage differential of fifty cents (\$0.50) for each hour they spend conducting training, except for Team Leaders, Leads, Inspectors, and all other classifications for which training is included in their job description.

Section 6— Scheduling

- (a) Weekly schedules of starting times, days off, and when practicable, quitting times, shall be posted by the Company as early as possible, normally by noon on Thursdays, but in no event later than the close of business on Thursdays. The close of business shall be defined as midnight in the units that are open 24 hours. Employee's schedule requests will also be submitted as early as possible. All requests must be submitted before the close of business on Monday prior to the week of the request. Once the schedule has been posted it shall not be changed except in cases of absenteeism or a substantial fluctuation in business conditions. The Company shall, whenever possible, notify employees at least 8 hours in advance of such schedule changes. Upon request, the supervisor shall provide an explanation of the need for such change.
- (b) Overtime hours, work in excess of five (5) days in a workweek, and split shifts shall be offered in order of seniority. In the event that the more senior employees decline to accept such assignment, the Company will assign such work to the least senior qualified employee. The

Company will use its best efforts to rotate such assignments on an equitable basis.

- (c) Employee work schedules cannot be changed by the employee without supervisory approval. However, if an employee does request such a change, the supervisor will not unreasonably withhold approval if a suitable replacement can be found.
- (d) If an employee is scheduled to work and is absent for any reason, the Company will use its best efforts to secure a replacement for such employee.
- (e) The Company will attempt in good faith when writing the weekly schedules described in (a) above, to schedule by seniority and to give no less than ten (10) hours off time between shifts.
- (f) Individuals commuting into Yosemite who, as the result of an unexpected road closure, drive around to report to work, will be paid from the beginning of their scheduled shift for the first day of the closure only. Employees must work to the conclusion of their shift to be paid for the entire day. In the event of a road closure, Management will make its best effort to find suitable replacements in Yosemite Valley. If an employee lives outside the Park and is required to drive around the closure, the Company will provide them with overnight housing and meals at no cost to the employee.

Section 7 - Days Off

- (a) The normal work week for hourly paid employees shall consist of any five (5) consecutive days out of seven (7) days followed by two (2) consecutive days off.

 Employees' regularly scheduled days off shall not be changed without their agreement unless necessitated by operational requirements. Upon request the supervisor shall provide an explanation of the need for such change.
- (b) The Company shall use its best efforts to grant a reasonable number of days off to daily paid employees who request such days off, except when operational requirements necessitate otherwise.

Section 8 - Reporting Pay

Each day an employee is required to report for work and does report, but is not put to work or is furnished with less than half of the employee's usual or scheduled day's work, the employee shall be paid for half of the scheduled day's work, but in no event less than two (2) hours nor more than four (4) hours at the employee's regular rate of pay. If the employee is required to report for work a second time in any one day and is furnished less than two (2) hours on the second reporting, he/she shall be paid for two (2) hours at the employee's regular rate of pay.

The reporting time pay provisions contained above are inapplicable when operations cannot commence or continue due to circumstances totally beyond the Company's control.

Employees who report to the Badger Pass bus but who are sent home through no fault of their

own shall receive reporting pay as outlined above if the bus leaves Yosemite Valley but is unable to reach Badger Pass. Employees driving their own vehicle to Badger Pass and are turned around at Chinquapin shall receive reporting pay, provided they make contact with a Badger Pass Manager and Badger Pass does not open that day. Badger Pass employees who actually report to work at Badger Pass shall not suffer a reduction in pay for scheduled hours if the operation opens late due to inclement weather. Scheduled employees who report to work at the Ice Rink and are sent home due to weather conditions will be paid reporting pay in accordance with the provisions outlined herein.

Section 9 - Work Load

The Company shall use its best efforts to distribute the work load equitably among the employees within all work units.

Section 10 – Bargaining Unit Work

Bargaining unit work shall be performed by hourly employees. The Company will at all times endeavor to utilize bargaining unit employees. In the event of extreme business volume, extreme staffing shortages and training and development, management may perform bargaining unit work for periods of short duration. Management will also endeavor to empower bargaining unit employees to assist in the effective delivery of guest service. Should the Company determine that business conditions require only one person is needed to staff a unit, management will meet with the union to discuss a mutually agreeable remedy to the situation. Under no circumstances shall management perform bargaining unit work for the sole purpose of reducing labor hours.

Section 11 - Rest Periods and Meal Periods

- (a) Rest periods shall be based on the total hours worked daily at the rate of fifteen (15) minutes for each four (4) hours worked, or major fraction thereof. Wherever practicable, the rest period should occur during the middle of each work period. However, a rest period need not be authorized for those employees whose total daily work time is less than three and one-half (3½) hours. If continuous operations are required in the job concerned and it is mutually agreeable between the supervisor and the employee that the employee work through such rest period, such employee shall receive pay at time and one-half (1½) for such period.
- (b) Employees shall be provided with an unpaid meal period of no less than thirty (30) minutes, and no more than sixty (60) minutes, in duration for each shift of five (5) consecutive hours or more. If an employee is required to perform any work during such meal period, then such employee shall receive pay for the full duration of such meal period.
- (c) Lift/slope workers shall receive adequate time added to the thirty (30) minute meal period to allow for travel up and down the slope.

Section 12 - Daily Time and Attendance Records

A copy of the daily swipe times, hours worked and classifications worked shall be

conveniently posted daily at every work unit for employees' review.

<u>ARTICLE 10 - WAGES AND CLASSIFICATIONS</u>

Section 1 - Schedule of Wages

The wage scales and job classifications as set forth in Appendix "A" attached hereto shall apply to all employees covered by this Agreement and shall be made a part thereof.

Section 2 - Premium Conditions

It is understood that the provisions of this Agreement relating to wages, hours, and other terms and conditions of employment are intended to establish minimum terms only and that nothing herein shall prevent the Company, at its discretion, from providing for any individual better terms and conditions of employment than those herein provided.

Section 3 - Paychecks

All wages shall be paid on the basis of weekly periods. Paychecks shall be made available on Friday of each week. Straight time wages, overtime wages, and other premium pay shall be itemized on each paycheck and any deductions shall also be noted.

If the Company revises its payroll computer system, it is understood and agreed that such computer revision will reflect separately itemized on the paycheck voucher the following items: straight time wages, time and one-half $(1\frac{1}{2})$, double time (2x) wages, other premiums or differentials, and deductions possible within the capabilities of the system.

Section 4 - Work in a Different Classification

Any employee who is assigned to perform more than one (1) hour's work in a different classification shall receive the rate of pay of the higher classification for all hours worked in the higher classification. In cases where an employee is assigned to a position that is in a higher wage grade, the employee shall be paid at the rate of the higher classification, in the same manner as the employee would receive if promoted to that classification (see Appendix "B"). In cases where an employee is being assigned to a position in a lower wage grade, the employee will maintain his/her present rate of pay. However, in such cases where an employee in a higher classification is being assigned to a tipping position, such employee shall be paid the appropriate rate of the tipping classification. Daily paid employees who are assigned to perform work in a higher classification shall be paid the rate of pay for the higher classification from the first day so assigned.

In such cases where is it necessary to assign employees to perform work in a different classification, such assignment shall be offered in order of seniority to qualified employees in the work area as defined in Appendix "B". In the event that the more senior employee declines to accept

such an assignment, the Company will assign such work to the least senior qualified employee in the work area. In the event there are no available qualified employees in the work area, such assignments shall be made from outside the work area. However, nothing contained herein shall prevent the Company from filling a temporary position in any of its facilities which is necessitated by operational requirements on a given shift.

In such cases when it is necessary for an employee to be scheduled in the place of a manager, the employee will receive a wage grade no less than one (1) wage grade higher than what he/she is currently being paid.

Section 5 - Tips and Gratuities

All gratuities on banquets, conventions, prepaid tours, and other functions shall be distributed in traditional proportions among all employees working said functions who are traditionally paid such gratuities (including employees who participate in set-ups for such functions). Gratuity sheets and data sheets reflecting the amount and distribution of gratuities for each such function shall be made available in the appropriate work unit and payroll department for the review of the employee and the Union. The Company shall keep a record of gratuities, i.e., "Departmental Operations Instruction" and "Touring Group Advices" for a four (4) week period, and such record shall be made available for the review of employees upon request. Unit managers shall, when known by the Company, advise the employees assigned which classifications shall be receiving tips and gratuities for upcoming group functions.

All gratuities, once authorized by the group leader, shall be paid to employees in the next payroll period after which they were received. In the event that an employee does not receive his/her gratuities on time, the employee shall notify Management and the gratuities shall be put on the next paycheck. On the second and each subsequent occasion that a gratuity is missed within a rolling year, said employee will receive an additional five dollars (\$5.00) for each week that the gratuity payment is late. It is the responsibility of the employee to notify Management of the untimely payment of gratuities. Credit card and room charge tips shall be paid to employees at the end of the shift during which they were received or no later than the next shift.

American Meal Plan Tickets: When American Meal Plan tickets are used in Curry Village Buffet, Yosemite Lodge Food Court and Degnan's Loft, the Company agrees to distribute the prepaid gratuity to the employees in those units working the shift in which the ticket was received.

Upon the Union's request, the Director of Human Resources shall meet annually with the Union representative to discuss Bellman, Room Service, AP and other Gratuities.

Section 6 – Job Description

If at any time during the life of this Agreement, the Company develops sanctioned job descriptions, such job descriptions shall be forwarded to the Union for discussion and recommendations. If a sanctioned job description exists or is developed for any classification, a copy shall be made available to the Union and to employees in such classification upon request.

(c) During the tenth (10th) and subsequent years of employment, eligible employees shall earn a vacation credit of one and two-thirds (1 2/3) days for each month of employment. The maximum amount of vacation that may be taken each year during the eleventh (11th) and subsequent years is four (4) weeks (twenty (20) working days).

Section 2 - Vacation Pay

Employees' vacation pay shall be equal to forty (40) hours pay at the straight time hourly rate for each vacation week.

Employees receiving meals as part of compensation shall be entitled to the cash equivalent of meals while on vacation if such employees wish to go off meals for such period. Hourly rates with meals shall be increased by the appropriate value before the hourly rate for vacation pay is computed for such employee. Employees who wish to remain on meals during their vacation period shall receive vacation pay with normal meal deductions. No cash equivalent shall be authorized for lodgings received as part of compensation.

Employees' vacation paychecks shall be made available on the payday immediately preceding scheduled vacation.

Section 3 - Vacation Period

- (a) Employees shall become eligible to take vacation upon accrual of one (1) year of seniority as defined in Article 6, Sections 1 and 2. Employees must take at least two (2) weeks of earned vacation annually. However, upon written application at least fourteen (14) days in advance of forfeiture, an employee covered under Section 1 (b) of this Article may receive cash payment for one (1) week of earned vacation; and an employee covered by Section 1 (c) of this Article may receive cash payment for two (2) weeks of earned vacation.
- (b) Due to the seasonal operations of the Company and the varied peak operating periods of the different departments, vacations are normally permitted only during periods of minimum operating requirements. Ordinarily, no vacations are granted between December 23 and January 1, or between May 1 and June 1, or August 15 and September 30. Any exceptions to this policy must be approved by the Company, subject to the following:

Any vacations granted at the option of the Company during such peak periods shall first be granted, in order of seniority, to employees who have submitted requests for vacation up to a maximum of one (1) year in advance but no less than three (3) months in advance, and then, in order of seniority, to other employees requesting such vacation, provided however, that no adverse effect on the operation of the facility shall result from the application of this procedure.

Employees who wish to take their vacation during non-peak periods shall be scheduled for vacation on a first come, first serve basis.

- (c) Employees eligible to take vacation may take vacation one (1) day at a time, but shall not receive such vacation pay in advance of the vacation day.
- (d) Upon written application at least 14 days in advance, employees may elect to carry over into the next anniversary year one week of vacation that must be used in that anniversary year. An employee covered under Section 1(a) may take advantage of this provision.

Section 4 – Termination of Employment

- (a) Every regular employee covered hereunder who has been in the employ of the Company for at least twelve (12) months and whose employment is terminated for any reason will be paid a pro rata vacation with pay, provided that any lapse of service within the twelve (12) month period is caused by illness, disability, or layoff only, but not resignation or discharge, except as consistent with Article 6, Section 2.
- (b) In pro rating vacation upon termination, only full calendar months will be counted. In calculating months, time will be counted from a particular date in one month to the date in the following month, e.g. January 15 to February 15 shall be considered one calendar month.

ARTICLE 13 - SICK LEAVE

Section 1 - Accrual

All regular employees shall accrue sick leave at the rate of seventy-five percent (.75) of one (1) day per month of service, and up to a maximum of forty-five (45) days, and shall become eligible to use sick leave upon accrual of one (1) year of seniority as defined in Article 6, Sections 1 and 2.

Effective March 15, 2005, employees must meet the requirements of Article 16, Section 1(b).

Section 2 - Payment

- (a) Pay for sick leave shall be at the employee's straight time rate. Payment in one (1) hour increments, not to exceed eight (8) hours per day, shall be allowed for medical reasons. Payment for a full day's sick leave shall be eight (8) hours. Payment shall also be allowed for an employee's absence in cases where his/her dependent child is ill or when an employee's spouse is confined to a hospital or undergoing outpatient surgical treatment.
- (b) An employee who accumulates the maximum allowable sick leave, forty-five (45) days (360 hours), and who continues to maintain excellent attendance in the year(s) following maximum accumulation, shall receive a "Good Attendance Bonus", provided the employee is absent from work three (3) days or less in any such year. The Good Attendance Bonus shall equal twenty-five percent (25%) of all unused sick leave hours over the maximum accumulation during any such one (1) year period.

Section 3 - Integration with State Disability and Workers' Compensation

If an employee is eligible for State Disability Insurance benefits, Company paid sick leave shall be reduced by the amount of the State Disability Insurance benefit the employee is eligible to receive. Payments received in the form of basic State Disability Insurance benefits shall not be charged against the employee's accumulated sick leave.

If an employee is eligible for Workers' Compensation Temporary Disability payments, the same method of integration with Company paid sick leave shall apply as in the preceding paragraph.

Section 4 - Doctor's Certification

Medical doctor's certification of illness or injury or need for treatment may be required before any sick leave payments are made. Such requests will only be made in cases where the Company has reasonable doubt as to the validity of the sick leave claim and/or the health of the employee.

Section 5 - Funeral Leave

Funeral leave is defined as absence from work to arrange for or attend the funeral of a member of the employee's immediate family.

- 1. <u>Eligibility</u>. An eligible employee shall be entitled to up to three (3) consecutive work days from the date of death to the day after the funeral with pay. A regular employee, as defined herein, shall be eligible if he/she has accrued at least one (1) year of seniority as defined in Article 6, Section 2.
- 2. <u>Definition</u>. Immediate family means spouse, child, mother, father, brother, sister, mother-in-law, father-in-law, grandparents, grandchildren, step-children, step-parents, or legal guardian.
- 3. <u>Extended Time</u>. Eligible employees required to leave the state to attend a funeral in another state will be entitled to, upon request, two (2) additional days leave with pay to assure proper travel time and attendance at the funeral.
 - 4. Employees not meeting the eligibility criteria set forth above shall be entitled to time off, without pay, consistent with the provisions contained herein.
 - 5. Verification may be requested before funeral leave payments are made. Such requests will only be made in cases where the Company has reasonable doubt to the validity of the funeral leave request.

Section 6 - Jury Duty

A regular employee who is subpoenaed to serve as a juror and who is thereby absent from regularly scheduled work shifts shall receive his/her straight time pay less his/her fees received from the court. Mileage reimbursement received from the court is not considered in making deductions from the pay.

It is understood that an employee who is excused from having to serve as a juror will contact his/her unit supervisor and, in cases of operational need, the employee may be required to complete the hours remaining within the scheduled work day. Supervisors will use reasonable judgment in the application of this process.

ARTICLE 14 - LEAVES OF ABSENCE AND PERSONAL ABSENCES

Section 1 - Definition

A leave of absence shall be defined as any approved absence without pay that is not less than ten (10) working days. A personal absence shall be defined as any approved absence without pay that is less than ten (10) working days.

Section 2 - Requests

All requests for leaves of absence shall be in writing on "Request for Leave" form. Approvals shall be contained on the form as indicated. Any extension of a leave of absence beyond the period initially arranged for shall require submission of an additional written request, which must also be approved.

Section 3 - Medical Leaves of Absence

Any employee who has completed his/her probationary period shall be entitled to a leave of absence on proper proof that he/she needs it because of industrial injury or illness, physical disability, or pregnancy. The duration of such leave shall be determined by the needs of the employee as evaluated by the employee's physician; however, the Company reserves the right to have the employee examined by its own physician. Medical leave shall initially be granted for a period of up to one (1) year. Such leave shall be extended to eighteen (18) months on a showing the employee is reasonably expected to return to work within that period. Any such medical leave may be further extended by mutual agreement of the Company and the employee. The Section shall not affect the definition of physical disability for insurance purposes.

Employees who have worked for the Company a minimum of one year and have worked at least 1,250 hours during the 12 months prior to the leave are entitled to a total of up to 12 weeks unpaid leave in a 12-month rolling period under the Federal Family and Medical Leave Act ("FMLA"). The 12-month rolling period is measured backward from the date an employee uses FMLA leave.

FMLA may be granted upon the request of the employee:

- For the birth of a child and to care for the new child.
- For adoption of a child or placement of a child with the employee for foster care,
- In order to care for a spouse, son, daughter or parent with a serious health condition; or

• Due to an employee's own serious health condition, if such condition prevents an employee from performing one or more of the essential functions of his/her position.

FMLA is administered in accordance with all regulations contained with the Act. Any earned sick leave and/or vacation may be paid while on FMLA, as applicable based on the circumstances of the leave.

The California Family Rights Act (CFRA) and California Pregnancy Disability Leave Act (CPDL) are administered in conjunction with FMLA and may run concurrently with FMLA.

Section 4 - Other Leaves of Absence

Any employee who has completed one (1) year of employment may request a leave of absence of up to ninety (90) days. Due to the seasonal nature of the business, the practice will be to permit such leaves only as consistent with the Company's operating requirements, recognizing that occasional situations do occur justifying exceptions. Such leaves may be granted for such reasons as to respond to emergency situations and to provide additional time off with vacation. Such leaves of absence shall not be unreasonably denied. Leaves of absence shall not be granted in connection with other gainful employment. Any gainful employment during leaves of absence shall subject an employee to discharge.

Section 5 - Personal Absences

If an employee requests a personal absence, the supervisor will not unreasonably withhold approval. Any gainful employment during personal absences shall subject an employee to discharge.

Section 6 - Non-forfeiture of Accrued Rights

By reason of leave of absence, an employee shall not forfeit any rights accrued under this Agreement; likewise, an employee shall not accrue rights during any such leave, with the exception of leaves because of industrial illness or injury, in which case seniority shall continue to accrue. All rights shall continue to accrue during personal absences.

Section 7 - Return to Duty

If, upon return, there is no work available in the employee's former position, such employee shall be included in the first preference group, as defined in Article 8, Section 1(a)(1), in bidding for vacancies in similar positions. However, an employee with ten (10) years of seniority or more will be returned to their same position upon returning from an approved medical leave of absence.

Section 8 - Military Service

The parties agree that the provisions of the Military Selective Service Act, as amended, will apply with respect to re-employment rights of veterans.

Section 9 - Union Leave of Absence

The parties agree that the Union may request a leave of absence for its members, not to exceed three (3) months, to participate in Union business.

ARTICLE 15 - MEALS, HOUSING AND RECREATION

Section 1 - Employees' Housing Rights

- (a) An employee shall be informed he/she has the right to have a Union Representative present at any meeting regarding housing with supervisors or management representatives when such meeting is or may be disciplinary in nature.
- (b) Housing Area Reports and action to remove an employee from housing shall be considered discipline and therefore subject to the grievance procedure, excluding Step 4, Board of Adjustment and Step 5, Arbitration. Housing disciplinary documents shall be subject to the same procedures as outlined in Article 21, Section 4 that pertain to other disciplinary documents.

Section 2 - Fire and Safety Inspections

Periodically the Company will conduct fire and safety inspections of employee housing. Employees shall be notified in writing of the date and approximate time, at least seventy-two (72) hours in advance of these inspections; however, where possible the Company will use its best efforts to give a seven (7) day advance notice; if the employee wishes, he/she may be present during this period. Employees' rights and privacy and property shall be protected and preserved during such inspections. The Company will make its best faith effort to consolidate housing inspections.

Section 3 - Leaving Employee Housing

Upon resignation, discharge or layoff, an employee shall have no less than seventy-two (72) hours to check out of housing. This period begins on the effective date of the resignation or layoff, or upon the determination of the Step 2 or Step 3 grievance meeting. It may be extended upon mutual agreement with the Human Resources Division Representative or his/her designee.

ARTICLE 16 - HEALTH PLAN AND BENEFITS AND PENSION

Section 1 - Health Plan and Benefits

(a) Eligibility – In order to be eligible for participation in the Company sponsored medical plan an employee must have completed one hundred fifty (150) cumulative days of employment. Participation in the Company sponsored dental and vision plans will be based on completion of one (1) year of cumulative employment. Eligibility in the medical, dental and vision plans

is also contingent upon being paid for twenty-five (25) hours per week (with housing) or twenty (20) hours per week (without housing), averaged on a quarterly basis. Should an employee be on an approved leave of absence, and previously been eligible for benefits, their eligibility will be preserved subject to the provisions of this agreement and applicable law. Employees shall have the ability to maximize their hours for benefit eligibility in accordance with the current contract language. Documented time spent by the Union leadership and stewards on sanctioned union business shall contribute towards eligibility not to exceed forty (40) hours credit per week.

(b) The following benefit and housing changes, as per the chart below, are effective for all employees as of March 14, 2005. Employees who actively seek work and are unable to meet a 30 hour minimum with housing or a 20 hour minimum without housing will remain regular employees. The parties agree that maintaining regular status is contingent upon the employee contacting the Human Resources Department weekly providing their work schedule for the week.

Cat	Hours	Housing	Med	Dental	Vision	Life Ins.	Vac	Hol	Sick
Reg	>/=30	X	X	X	X	X	X	X	X
Reg	>/=20		X	X	X	X	X	X	X
PT	26-29	X	X	X	X	X	50%	50%	50%
PT	<25			_			50%	50%	50%

Eligibility requirements are waived for first (1st) quarter each year.

X= Full benefit

(c) During the life of this Agreement, for all employees the Company shall provide the defined SEIU pension plan, and offer on an optional basis, group medical insurance and other benefits at the rates of employee/employer contributions set forth in subsection (b). For all employees, regardless of their initial hire date, life insurance will be optional for employees who elect group medical insurance. The Company will pay for the entire premium cost of the first \$10,000 in Group Life Insurance coverage for employees who elect group medical insurance. Additional Group Life Insurance may be purchased at the employee's option at the provider's rate to the Company.

These benefits include:

- 1. Health Care with \$10 Prescription option
- 2. Accidental Death and Dismemberment Plan
- 3. Dental
- 4. Vision
- 5. SEIU Pension Plan
- 6. Group Life Insurance
- (d) Employee/Employer Contributions

⁻⁼ No benefit

- 1. Health Care (25% Employee/75% Employer)
- 2. Accidental Death and Dismemberment Plan (100% Employee Paid)
- 3. Dental (25% Employee/75% Employer)
- 4. Vision (25% Employee/75% Employer)
- 5. SEIU Pension Plan (100% Employer Paid)
- 6. Supplemental Life Insurance (100% Employee paid at provider's rate to the Company)

The Company will offer Blue Shield Health Insurance with a ten dollars (\$10.00) pharmacy card. The Company reserves the right to shop for a new plan and/or drop the existing plan(s) if either plan exceeds a 10% annual increase.

The Company will meet with the Union to discuss in good faith the shopping and evaluation of alternative health care plans when the percentage increase is exceeded.

- (e) The Company reserves the right to terminate these particular plans at any time, provided it replaces such plans with equivalent benefits to active employees.
- (f) Notwithstanding the above, there will be no changes in benefits for active employees without prior discussion and approval of the Union.

Section 2 - Pension

The Company will contribute the appropriate rate on employees who work over one thousand (1,000) hours within a calendar year. For new employees, contributions shall be paid after the employee has worked one thousand (1,000) hours in a calendar year, and it shall be retroactive back to the first hour worked in that calendar year.

Effective Date	Contribution Rate		
January 1, 2006	\$0.43 per hour		
January 1, 2007	\$0.47 per hour		
January 1, 2008	\$0.52 per hour		

ARTICLE 17 - UNIFORMS AND EQUIPMENT

- (a) When the Company requires employees to wear uniforms, such uniforms shall be provided and maintained by the Company. The term uniform shall include wearing apparel and accessories of distinctive design or color.
- (b) When tools or equipment are required by the Company, such tools and equipment shall be provided and maintained by the Company for employees whose hourly rate is less than twice

- the minimum wage. The Company may require a reasonable deposit as security for the return of such tools and equipment.
- (c) Employees shall be allowed to purchase all tools of the trade required by the Company or necessary to the performance of the job at wholesale cost, when practicable.
- (d) All items furnished by the Company shall be returned by the employee when he/she leaves active employment. In such cases where an employee fails to turn in items issued to him/her during his/her employment, the Company shall be authorized to deduct from the employee's wages, or any monies due him/her at the time of termination, reasonable replacement costs of such items, taking into consideration the normal wear and tear. The Company may require a reasonable deposit as security for the return of such items.
- (e) The Company shall maintain an adequate supply of foul weather gear which shall be provided when needed to employees required to work outside during inclement weather.
 - Such employees shall be allowed to purchase one (1) pair of cold weather footwear each calendar year at cost plus 10%, plus the applicable sales tax, in accordance with the guidelines and procedures established by the Company. The Company will select and offer high quality type footwear and less expensive type footwear for the employees to choose from each year.
- (f) The Company will work with suppliers to arrange for competitive pricing on culinary tools which will be made available for employee purchase at the Company cost.
- (g) Every work unit will establish a tool and equipment log and will post such log in a convenient location. The purpose of this log is for employees to record equipment and/or supplies needed and note equipment needing repair. Management will provide a written response as to the course of action being taken for each item listed on the log within two (2) weeks of an item being placed on the log. Each major property within the Company will establish an advisory board to discuss tool and equipment needs on a monthly basis. The Company will present their plans for the purchase of different tools and/or equipment to the advisory boards prior to their purchase to seek input and ensure usefulness.

At the June Labor/Management meeting, the Company and the Union will review the tool and equipment needs identified by the advisory boards so they can be included in the budget process for the upcoming year. Seasonal work units will submit their requests for tools and equipment at the end of their season. Units which do not have functioning advisory boards may submit their needs for tools and equipment to the Labor/Management Committee.

ARTICLE 18 - CASH SHORTAGE AND BREAKAGE

The Company shall not make any deductions from the wages of, or require any reimbursement, from an employee for any cash shortage, breakage or loss of equipment unless it can be shown that the shortage, breakage or loss is caused by a dishonest or willful act or by the gross negligence of the

employee. However, any such cash shortages and breakages may be considered as a part of the employee's evaluation with respect to his/her performance.

ARTICLE 19 - SECURITY

Security Officers shall be dedicated to the protection of the employee's individual rights. The employee shall be expected to cooperate fully with the Security Department in the proper performance of their duties and will not unreasonably refuse to do so; provided, however, that a Security Officer or Company designee will not enter an employee's living quarters without invitation unless there is evidence of imminent danger to the inhabitants or when in pursuit of a felon or under the direction of the Vice President of Human Resources in such cases as when a tenant has moved out of his or her quarters. In such situations every effort will be extended to protect and preserve the employee's rights, property and privacy. Any disputes arising out of this Article will be subject to the grievance procedure contained herein.

ARTICLE 20 - DRUG TESTING

The Employer reserves the right to test employees for drugs or alcohol for work related accidents. A work related accident shall be defined as an injury that occurs while the employee is performing Company work which causes the employee or any other person to seek medical attention.

The procedure/protocol for implementing this new article shall be determined by the Labor Management Committee. Before the Company may implement its work related accident testing policy, there must be unanimous agreement by the Labor Management Committee on the testing procedure/protocol.

ARTICLE 21 - DISCHARGE AND DISCIPLINE

Section 1 - Just Cause

Discharge and discipline shall be administered only for just cause. The Company has the right to suspend, discharge, or otherwise discipline an employee who violates any reasonable rule or order of the Company or its management which is related to the efficient and safe operation of the business, the maintenance of discipline, and the provision of courteous service to the public, and which is not in conflict with the provisions of this Agreement. It is further understood that disciplinary action for just cause could be applied to any employee who refuses to obey any reasonable personal appearance requirement or uniform requirement; or who refuses to obey any reasonable rules for off-the-job conduct of employees; or who is involved in any illegal or dishonest act which has a clearly discernible adverse effect on the Company or on the welfare of the Company's guests.

Discipline of any kind will be reasonably related to the seriousness of the offense and to the

employee's total record.

This Article shall in no way interfere with the fulfillment of the Company's contractual obligation to the U.S. Government.

It is further understood that employees shall have recourse to the grievance procedure as provided in Article 22 with respect to any disciplinary action taken by the Company under this Article and that no employee shall be disciplined for violating any reasonable rule, regulation, or policy of which he/she has not been properly informed.

Section 2 - Company Rules and Policies

Employees shall conform to all reasonable rules and regulations promulgated by the Company. The Company agrees to keep the employees and the Union apprised of Company rules, regulations and policies. Said rules, regulations and policies shall be reasonable and shall not be in conflict with the Collective Bargaining Agreement.

Section 3 - Probationary Period

- (a) All new employees shall be deemed for the first one hundred and fifty (150) calendar days of employment, except as provided herein, to be probationary employees. All such new employees may be laid off or dismissed during said probationary period without cause. However, said employees shall be entitled to Union representation as provided in Article 22, excluding Step 4, Board of Adjustment and Step 5, Arbitration.
- (b) No employee shall be required to serve more than a total of one hundred and fifty (150) calendar days of probation unless his/her service is broken by discharge for cause, absence from employment for more than one (1) year, or resignation; provided, however, that an employee who resigns and is rehired within one (1) year of the resignation will be given credit for past service if such service represents no less than thirty (30) days.
- (c) An employee's probationary period may be extended by mutual agreement of the Company and the Union.

Section 4 - Employee's Personnel File

(a) Employees shall be given an opportunity to read, sign and attach written comments to any performance evaluation, letter of warning, or other disciplinary document which is to be placed in the employee's personnel file and shall receive upon request a copy of all such documents. In addition, upon presentation to the Human Resources designee, of a signed written grievance, or employee authorization, the employee's Union Representative shall receive copies of any such document, including grievance determinations. The Company will forward copies of Level II disciplinary memos to the Union.

All employees will be asked to sign their evaluation. This is not intended to indicate their agreement or disagreement; it is only to assure that each employee has had an opportunity to discuss it with his/her supervisor. All disciplinary documents shall be removed from the employee's file one (1) year after being issued unless there is a recurrence of the problem or the incident which precipitated its issuance.

(b) Employees' personnel files shall be made available for their review during normal office hours. Employees shall have the right to review all material contained within the personnel file. To foster compliance with this paragraph, employees should notify the Human Resources Department sufficiently in advance.

Section 5 – Time Limits

No discipline can be administered later than 14 days from the date of the discovery of the incident that would give rise to the discipline except in cases where a full investigation of the incident can not be completed within that time frame.

ARTICLE 22 - GRIEVANCE PROCEDURE

Section 1 - Procedures

If any employee or the Union has a grievance with respect to the interpretation or application of the provisions of this Agreement, it shall be taken up in the following manner:

- Step 1: Employees who have a grievance can take the matter directly up with their supervisor. If the supervisor cannot provide an answer immediately, that supervisor will make every effort to provide an answer within three (3) working days.
- Step 2: If the First Step answer does not resolve the grievance, the employee and/or the Union Representative shall have the right to have the matter heard by the Unit/Division Manager or his/her designee. The Unit/Division Manager or his/her designee will make every effort to hear the matter within three (3) working days after the receipt of a request for such a meeting and will make every effort to provide an answer within three (3) working days of said meeting.
- Step 3: If the Second Step answer does not resolve the grievance, the Union shall submit to the Human Resources Director or his/her designee a written description of the grievance, stating the alleged violation along with the requested remedy. The Human Resources Director will make every effort to meet with the appropriate Company and Union personnel within three (3) working days after receipt of the written grievance and will make every effort to provide an answer to the grievance in writing within three (3) working days after said meeting. The Company will not unreasonably deny a request by the Union to submit a Step 3 grievance to the DNC Director of Labor Relations and/or designee, instead of the Human Resources

Director.

Step 4:

- (a) If no settlement is reached following Steps 1, 2 and 3, the grievance may be submitted to the Board of Adjustment. The Board of Adjustment shall consist of four (4) persons two (2) appointed by the Union and two (2) appointed by the Company. The Board of Adjustment shall meet within fifteen (15) working days after written notification of the existence of the controversy. The Board of Adjustment shall reach a decision on the same day the hearing is completed. A majority decision from the Board of Adjustment will be final and binding.
- (b) In the event the parties fail to resolve the grievance, then the grievance may be submitted to arbitration within thirty (30) days.

Step 5:

- (a) If the grievance is not adjusted under the steps outlined above, the matter may proceed to arbitration with the arbitrator being mutually agreed upon by both parties. All notices regarding intent to go to arbitration shall be submitted to the Director of Labor Relations or his/her designee at 40 Fountain Plaza, Buffalo, NY 14202. Within thirty (30) days of the signing of this Agreement, the Union and the Company shall endeavor to appoint an arbitrator, the conditions of which shall be mutually agreed upon. The Company and the Union shall each pay one-half (½) of the costs of arbitration, including the fees of the arbitrator and other expenses of the arbitral proceeding, but not including compensation for costs of representation or witness fees of either party. In all matters, the award of the arbitrator shall be final and binding upon all concerned and shall be issued within thirty (30) days of the completion of the arbitration proceedings.
- (b) The arbitrator shall not have any power to add to, subtract from, or to change any of the terms or provisions of this Agreement. Jurisdiction shall extend solely to claims of violation of specific written provisions of the Agreement and involve only the interpretation and application of such agreement.

Section 2 - Suspension and Discharge Grievances

In all cases of suspension and discharge, the matter shall be placed immediately in the Second Step of the grievance procedure. If satisfactory settlement of the matter is not reached, the matter will proceed to the Third step for expeditious handling. In the event of failure to reach settlement, the matter shall be moved to Step Four and Step Five, as expeditiously as possible.

Section 3 - Employer Grievances

- Step 1: If the Employer has a grievance or complaint concerning the interpretation or application of the provisions of this Agreement, it shall be set forth in writing and submitted to the Union. The Vice President of Human Resources or his/her designated representative will then confer with the authorized representative of the Union and attempt to settle the matter.
- Step 2: If the grievance is not adjusted under the Step 1, the matter may proceed to board of adjustment as outlined in Section 1, Step 4, Board of Adjustment. If the grievance is not adjusted under the steps outlined above, the matter may proceed to arbitration as outlined in Section 1, Step 5, Arbitration.

Section 4 - Time Limits

Step 1 grievances will be submitted within fourteen (14) cays of the date that the grievance occurred or could be reasonably known to exist. Step 1 grievances may be filed on the new card developed by SEIU. Time limits may be extended by mutual agreement.

Step 2 grievances will be filed within seven (7) days from the response of the Step 1 grievance. Management should schedule the grievance meeting within three (3) working days from notice, and should respond in writing within three (3) working days following the meeting. Time limits may be extended by mutual agreement.

Step 3 grievances will be filed within seven (7) days from the Step 2 response. Management should schedule the grievance meeting within three (3) working days from notice, and should respond in writing within three (3) working days following the meeting. Time limits may be extended by mutual agreement.

Notification of intent to take a grievance to Step 4 will be submitted within fourteen (14) days from the Step 3 response.

Failure for management to respond in a timely manner in accordance with these timelines will allow the Union to take the grievance automatically to the next step in the procedure.

ARTICLE 23 - STRIKES, STOPPAGES, AND LOCKOUTS

During the life of this Agreement, the Employer will not lock out the employees and the Union will not authorize or cause any strike, slowdown, or work stoppage, or other interruption of work. The Union agrees that it will immediately and publicly disavow any unauthorized strike, slowdown, work stoppage, or other interruption of work and will in good faith use every reasonable effort to terminate such unauthorized strike, work stoppage, slowdown, or other interruption of work.

ARTICLE 24 - SAFETY

The Company and the Union undertake to promote in every way possible the realization of the responsibilities of the individual employee with regard to preventing accidents to themselves or to their fellow employees. The Company shall comply with all applicable laws and regulations pertaining to occupational safety and health. The Company agrees to make all reasonable provisions for the safety and health of its employees. In the event any safety or health hazard is detected, it shall promptly be reported to the appropriate supervisor. The Company shall remedy the problem as soon as possible; and no employee shall be exposed to the unsafe condition pending its correction. No employee shall be discharged or otherwise disciplined for bringing to the attention of his/her supervisor any unsafe condition that may exist. Safe working practices and safety regulations shall be adhered to by the employees and the Company. The failure of any employee to follow the safe working practices, safety rules, and/or regulations can lead to disciplinary actions provided employees are properly informed of such practices, safety rules and/or regulations.

ARTICLE 25 - UNEMPLOYMENT COMPENSATION AND STATE DISABILITY INSURANCE

The Company will maintain pursuant to applicable statutes coverage under the provisions of the California Unemployment Compensation and State Disability Insurance for all employees covered by this Agreement.

ARTICLE 26 - SUCCESSORSHIP

This Agreement shall be binding on any and all successors and assigns of the Employer, whether by sale, transfer, merger, acquisition, consolidation or otherwise.

ARTICLE 27 - SEPARABILITY

If any provision of this Agreement is found to be in conflict with any applicable laws of the State of California or of the United States of America or any agency of competent jurisdiction, decision of a court of competent jurisdiction, or National Park Service regulation, those remaining provisions of this Agreement, which are not affected, shall remain in full force and effect.

ARTICLE 28 - GENERAL MANAGEMENT PLAN

The parties recognize that the National Park Service (Department of the Interior) has issued a General Management Plan ("GMP") for Yosemite National Park, and that said GMP, or portions thereof, when and if implemented, could have significant effects upon the operations of the Company and upon the working conditions of the employees, as well as upon their living conditions. Accordingly, the parties recognize their obligations under the National Labor Relations Act concerning unilateral changes in terms and conditions of employment of bargaining unit employees resulting from the implementation of the GMP for Yosemite National Park.

ARTICLE 29 - YOSEMITE MOUNTAINEERING SCHOOL/WINTER SKI SCHOOLS

Section 1 - Mountaineering School - Summer

- (a) When a class goes out including pre-paid students, the Guide will be paid the correct commission amount (determined by (c) below) for all prepaid no-show deposits, if the prepaid students do not cancel within the allotted time. If there are any prepaid students, and the class does not go out, the Guide will receive \$25 and will not be required to work.
- (b) There are two (2) levels of guides: Full Guides and Apprentice Guides. All Guides employed as YMS guides before 1994 will be Full Guides. All new Guides will be Apprentice Guides and will be restricted to the work as defined in the YMS Guide Manual until they become Full Guides by successful completion of a review as defined in the manual. All Apprentice Guides will be eligible to participate in the review process after successful completion of one hundred (100) days of teaching/guiding for the Yosemite Mountaineering School. Apprentice Guides who hold AMGA level two rock guide certification will be eligible for review after fifty (50) days of teaching/guiding for YMS.
- (c) Commissions shall be paid as follows:

Classes

Forty percent (40%) for all classes conducted by Apprentice Mountain Guides. Fifty percent (50%) for all classes conducted by Mountain Guides. Sixty percent (60%) for all classes conducted by the Chief Mountain Guide.

Guided Climbs

Fifty percent (50%) for all guided climbs conducted by Apprentice Mountain Guides. Sixty percent (60%) for all guided climbs conducted by Full Guides.

- (d) Commissions for sales at the Tuolumne Meadows Mountaineering Center that require professional advice shall be ten percent (10%) of the total sale, provided that the sale is more than ten dollars (\$10.00).
- (e) The practice of having full-time Guides participate in the selection of additional Guides shall continue. Their review of the candidates and recommendations for hiring require the final approval of the Yosemite Mountaineering School Director. If any Guide feels that his/her health, welfare and/or safety is jeopardized by participation in climbs with another Guide or client, he/she may request not to work with said Guide or client. Such request shall not be unreasonably denied.

- (f) When relocating from the Valley to the Mountaineering Center in Tuolumne Meadows and vice versa, all Guides participating in moving shop or school gear for the Company shall be paid at Wage Grade G, the Specialty Sales Clerk Rate. Guides using their own vehicles for moving shop or school gear on these occasions shall additionally be paid current Company mileage reimbursement rate.
- (g) Guides may purchase equipment used for their work through the Yosemite Mountaineering School Director at a rate of thirty percent (30%) off the retail price plus tax.
- (h) The daily records of sales and commissions may be reviewed by the Guides upon request.
- (i) Pay for sick leave, holidays and vacations shall be based upon the daily average wage rate for days actually worked on a daily wage basis in the previous twelve (12) months.
- (j) The Company will, when scheduling employees, use its best efforts to avoid the inconvenience of employees reporting to work unless there is a reasonable assurance that work will be available.
- (k) The Company will provide two (2) lightweight communication devices for emergency use only in extreme guiding situations.
- (l) The Yosemite Mountaineering School Director and the Yosemite Mountaineering School Guides will work together to establish and maintain the Yosemite Mountaineering School Guide Manual.
- (m) Full guides shall be paid for their time training Apprentice Guides during Apprentice Evaluation Climbs. Pay for this purpose shall be based on the same formula used currently to calculate sick, holiday, and vacation pay.

Section 2 - Cross Country Ski School - Winter

- (a) Cross-country Ski Instructors who participate in all day classes and overnight trips which contain more than five (5) students shall be paid as follows:
 - 1. An additional \$1.50 for each person over five (5) during the employee's first two (2) seasons.
 - 2. An additional \$2.00 for each person over five (5) to employees working three (3) or more seasons.

The number of people in a class will be determined by the Cross Country Ski School Manager with the employees' abilities and experience being considered along with the normal scheduling factors.

(b) The hiring practice for the Cross Country School shall be the same as that for the Climbing

School, as described in Section 1 (e) above.

Except as stated above, all other applicable sections of this Agreement shall be applied to the Yosemite Mountaineering School.

Section 3 - Alpine and Cross Country Ski Schools

(a) Commissions for private lessons when the instructor is requested by name shall be paid as follows:

Fifteen (15%) for all classes conducted by Apprentice Instructors.

Twenty-five (25%) for all classes conducted by Level 1 Certified Instructors.

Forty (40%) for all classes conducted by Level 2 Certified Instructors.

Fifty (50%) for all classes conducted by Level 3 Certified Instructors.

- (b) Recognizing the higher earnings potential associated with instructing a requested private lesson, the Company will reassign any ski instructor to such lesson, so long as they are regularly on duty that day.
- (c) Permission for Certification Leave of ten (10) days without pay shall not be unreasonably denied by the Company.

ARTICLE 30 - LABOR/MANAGEMENT COMMITTEE

- a) DNCP&R @ Yosemite and SEIU are committed to developing a relationship in which employee concerns are accounted for in policies and practices that effect employees. The Labor Management Committee will address matters effecting employees that DNCP&R @ Yosemite and SEIU agree are appropriate for consideration by the Committee. Subjects to be discussed will be determined by the Committee, and will be brought to the Committee by DNCP&R @ Yosemite or SEIU, but not individual employees.
- b) The parties understand that an interest-based approach to problem solving is an appropriate way to resolve matters that may come before the Labor Management Committee. Both DNCP&R @ Yosemite and SEIU acknowledge that each has alternative decision making authority and rights that they have not waived.
- c) The Committee shall be composed of three regular, standing members selected by SEIU and three regular, standing members selected by DNCP&R @ Yosemite, including the DNCP&R @ Yosemite Director of Human Resources and the SEIU Chapter President, or their respective designees with authority to act in their respective places. The parties may bring other participants to the meeting. Permanent members will be paid by the employer for missed work. Pay for other participants will be determined by mutual agreement.
- d) The Committee shall have regularly scheduled meetings, at least quarterly. The exact frequency to be determined by the Committee.

ARTICLE 31 - TERM OF AGREEMENT

This Agreement shall be effective as of March 15, 2005, and shall continue in effect through March 14, 2008, and shall be automatically renewed from year to year thereafter, unless either party serves upon the other sixty (60) days prior written notice of desire to modify this Agreement.

DELAWARE NORTH COMPANIES, INC.,	SERVICE EMPLOYEES INTERNATIONAL
PARKS & RESORTS AT YOSEMITE	UNTON, BARGAINING TEAM LOCAL 535, CIW
Kevin Kelly, President	Debra Rockwood, Senior Field Representative
Date 5 9 66	Date April 12, 2006
SEIU LOCAL 535 Bargaining Team	
Zan Je Zassum	
Marc LeMessurier	Mark Deger
Jon M. Hace	Scott Loberg
Ola Kirk	Laura Le Messurier Laura Le Messurier
Larry Powers	Greg Johnson

APPENDIX "A"

A. Wage Schedules

WAGE SCHEDULE I

HOURLY WAGE RATES

1. All hourly employees employed prior to March 14, 2005, whose wages are below Step 8 of the following Wage Schedule will receive a wage increase based on the schedule below.

2005 Rates

	Start Step 1	150 Days Step 2	12 Mos. Step 3	24 Mos. Step 4	36 Mos. Step 5	48 Mos. Step 6	60 Mos. Step 7	72 Mos. Step 8
В	11.67	12.63	13.89	15.42	16.04	16.66	17.34	18.03
C	10.50	11.35	12.49	13.87	14.42	14.99	15.60	16.22
D	9.48	10.25	11.29	12.52	13.01	13.55	14.09	14.65
E	8.89	9.75	10.80	11.76	12.23	12.72	13.22	13.76
F	8.40	9.53	10.62	10.91	11.34	11.80	12.23	12.68
G	8.12	9.38	9.94	10.53	10.96	11.40	11.86	12.33
H	7.69	9.17	9.73	10.30	10.71	11.15	11.59	12.05
I	7.59	8.76	9.29	9.83	10.14	10.45	10.75	11.08
J	7.48	8.03	8.68	9.38	9.66	9.94	10.24	10.56
K	7.38	7.57	8.03	8.67	8.93	9.20	9.47	9.76
M	7.27	7.38	7.48	7.75	8.06	8.37	8.70	8 .97
N	7.16	7.16	7.37	7.59	7.80	8.01	8.22	8.55

2. Employees employed prior to March 14, 2005 with wage rates at Step 8 or higher in the above Wage Schedule will receive a lump sum payment totaling 3% of the employee's 2004 wages to be paid on March 21, 2005, as well as a 2% wage increase effective March 20, 2006 and a 2% wage increase effective March 19, 2007.

3/20/2006 Rates

	Start Step 1	150 Days Step 2	12 Mos. Step 3	24 Mos. Step 4	36 Mos. Step 5	48 Mos. Step 6	60 Mos. Step 7	72 Mos. Step 8
В	11.67	12.63	13.89	15.42	16.04	16.66	17.34	18.39
C	10.50	11.35	12.49	13.87	14.42	14.99	15.60	16.54
D	9.48	10.25	11.29	12.52	13.01	13.55	14.09	14.94
E	8.89	9.75	10.8	11.76	12.23	12.72	13.22	14.04
F	8.40	·	10.62		11.34		.,	
G	8.12		9.94					
н	7.69		9.73	10.30		11.15		
I	7.59		9.29	9.83	10.14			
J	7.48	, , , , , , ,	8.68		9.66			
K	7.38		8.03		8.93	9.20		
M	7.27	7.38	7.48	7.75	8.06	8.37	8.70	9.15
N	7.16	7.16	7.37	7.59	7.80	8.01	8.22	8.72

3/20/2007 Rates

		150 Days		24 Mos.	36 Mos.	48 Mos.	60 Mos.	72 Mos.
	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8
В	11.67	12.63	13.89	15.42	16.04	16.66	17.34	18.76
C	10.50	11.35	12.49	13.87	14.42	14.99	15.60	16.88
D	<u>9</u> .48	10.25	11.29	12.52	13.01	13.55	14.09	15.24
E	8.89	9.75	10.80	11.76	12.23	12.72	13.22	14.32
F	8.40	9.53	10.62	10.91	11.34	11.80	12.23	13.19
G	8.12	9.38			10.96			
H	7.69	9.17	9.73	10.30	10.71	11.15	11.59	12.54
I	7.59	8.76	9.29	9.83	10.14	10.45	10.75	11.53
J	7.48	8.03	8.68	9.38	9.66	9.94	10.24	10.99
K	7.38	7.57	8.03	8.67	8.93	9.20	9.47	10.15
M	7.27	7.38	7.48	7.75	8.06	8.37	8.70	9.33
N	7.16	7.16	_7.37	7.59	7.80	8.01	8.22	8.90

WAGE SCHEDULE II

DAILY WAGE RATES

1. All Daily Paid employees employed prior to March 14, 2005 whose wages are below Step 6 of the Wage Scale below will receive a wage increase based on the current Wage Schedule below.

	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6
A – Alpine Ski Instructor, Level 3	85.26	98.04	106.85	116.44	124.60	133.31
B – Alpine Ski Instructor, Level 2	71.29	81.88	85.77	88.83	91.53	96.06
C – Alpine Ski Instructor, Level 1	65.20	68.75	70.68	72.83	75.00	77.23
D – X-C Ski Instructor, Level 3	85.26	98.04	106.85	116.44	124.60	133.31
E – X-C Ski Instructor, Level 2	71.29	81.88	85.77	88.83	91.53	96.06
F - X-C Ski Instructor, Level 1	65.20	68.75	70.68	72.83	75.00	77.23
G – Overnight Snow Camping Leader	102.28	117.65	128.19	139.74	149.50	160.00
H – Overnight Snow Camping Assistant	85.26	98.03	106.84	116.44		
I – Guide and Packer	10.08	10.46	10.85	11.43	12.01	12.59
J – Stable Person	9.30	9.49	9.69	9.98	10.27	10.56
L – Corral Boss	10.46	10.85	11.24	11.82	12.40	12.98
M - Hiking Guides	78.27	81.26	84.27	88.77	93.32	
N - Overnight Guide Packer	87.39	90.72	94.09	99.12	104.19	
O - Apprentice Alpine Ski Instructor	57.55	60.69	xx	xx	xx	xx
P - Apprentice Nordic Ski Instructor	57.55	60.69	xx	XX	XX	xx

Note: Wage Grades I, J and L are paid on an hourly basis.

2. Employees employed prior to March 14, 2005 with wage rates at Step 6 or higher in the above Wage Schedule will receive a lump sum payment totaling 3% of the employee's 2004 wages to be paid on March 21, 2005, as well as a 2% wage increase effective March 20, 2006 and a 2% wage increase effective March 19, 2007.

3/20/2006 Daily Rates

			,			
	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6
A – Alpine Ski Instructor, Level 3	85.26	98.04	106.85	116.44	124.60	135.98
B – Alpine Ski Instructor, Level 2	71.29	81.88	85.77	88.83	91.53	97.98
C – Alpine Ski Instructor, Level 1	65.20	68.75	70.68	72.83	75.00	78 <u>.7</u> 7
D – X-C Ski Instructor, Level 3	85.26	98.04	106.85	116.44	124.60	135.98
E – X-C Ski Instructor, Level 2	71.29	81.88	§5.77	88.83	91.53	97.98
F - X-C Ski Instructor, Level 1	65.20	68.75	70.68	72.83	75.00	78 <u>.77</u>
G – Overnight Snow Camping Leader	102.28	117.65	128.19	139.74	149.50	163.20
H – Overnight Snow Camping Assistant	85.26	98.03	106.84	116.44	124.60	135.98
I – Guide and Packer	10.08	10.46	1.0.85	11.43	12.01	12.84
J – Stable Person	9.30	9.49	9.69	9.98	10.27	10.77
L – Corral Boss	10.46	10.85	11.24	11.82	12.40	13.24
M - Hiking Guides	78.27	81.26	₹ !4.27	88.77	93.32	99.77
N - Overnight Guide Packer	87.39	90.72	94.09	99.12	104.19	111.39
O - Apprentice Alpine Ski Instructor	57.55	60.69	XX	xx	xx	xx
P - Apprentice Nordic Ski Instructor	57.55	60.69	кx	xx	XX	XX

3/20/2007 Daily Rates

	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6
A – Alpine Ski Instructor, Level 3	85.26	98.04	106.85	116.44	124.60	138.70
B – Alpine Ski Instructor, Level 2	71.29	81.88	85.77	88.83	91.53	99.94
C – Alpine Ski Instructor, Level 1	65.20	68.75	70.68	72.83	75.00	80.35
D – X-C Ski Instructor, Level 3	85.26	98.04	106.85	116.44	124.60	138.70
E – X-C Ski Instructor, Level 2	71.29	81.88	85.77	88.83	91.53	99.94
F - X-C Ski Instructor, Level 1	65.20	68.75	70.68	72.83	75.00	80.35
G – Overnight Snow Camping Leader	102.28	117.65	128.19	139.74	149.50	166.46
H - Overnight Snow Camping Assistant	85.26	98.03	106.84	116.44	124.60	138.70
I – Guide and Packer	10.08	10.46	10.85	11.43	12.01	13.10
J – Stable Person	9.30	9.49	9.69	9.98	10.27	10.99
L – Corral Boss	10.46	10.85	11.24	11.82	12.40	13.50
M - Hiking Guides	78.27	81.26	84.27	88.77	93.32	101.76
N - Overnight Guide Packer	87.39		94.09	99.12	104.19	113.62
O - Apprentice Alpine Ski Instructor	57.55			xx	xx	xx
P - Apprentice Nordic Ski Instructor	57.55			xx	xx	xx

Note: Wage Grades I, J and L are paid on an hourly basis.

WAGE SCHEDULE II

Employees hired on or after March 14, 2005 will be paid according to the following Wage Schedule:

	Step 1	Step 2	Step 3	Step 4	Step 5
Grade	Hire	150 Days	12 months	24 months	36 months
В	11.67	12.63	13.89	15.42	16.04
c	10.50	11.35	12.49	13.87	14.42
D	9.48	10.25	11.29	12.52	13.01
E	8.89	9.75	10.80	11.76	12.23
F	8.40	9.53	10.62	10.91	11.34
G	8.12	9.38	9.94	10.53	10.96
н	7.69	9.17	9.73	10.30	10.71
I	7.59	8.76	9.29	9.83	10.14
J	7.48	8.03	8.68	9.38	9.66
K	7.38	7.57	8.03	8.67	8.93
М	7.27	7.38	7.48	7.75	8.06
N	7.16	7.16	7.37	7.59	7.80

APPENDIX "A"

B. Hourly Personnel

WAGE GRADE B

Lead Butcher Second Cook YTS Dispatcher

WAGE GRADE C

Baker
Cook
Garde Manger
Head Gardener

WAGE GRADE D

Hotel Pantry Person Lead Accounting Auditor

Lead Group Reservation Specialist Lead Payroll Auditor Station Cook

WAGE GRADE E

Assistant Greenskeeper
Food Checker
Group Reservation Specialist
Internal Audit Specialist
Lead Shuttle Dispatcher
Lead Storeroom Person
Lead Grocery Storeroom Person
Lead Telephone Sales Representative

WAGE GRADE F

Auditor (Accounting)
Junior Cook
Kitchen Intern
Lead Lifeguard

Lead Front Office Clerk Meat Cutter PBX Operator/Information Clerk Property Supervisor (BP)

WAGE GRADE F (continued)

Reservations Specialist Storeroom Person

WAGE GRADE G

Bicycle Mechanic Big Trees Dispatcher

Captain

Data Entry Clerk

Front Desk Clerk/Cashier

Grocery Receiving

Lead Camp Helper

Lead Fast Food Attendant (VFF, BP, CV, GP, TM, HI, YL Pool)

Lifeguard

Mail Order Supervisor

Produce Manager

Telephone Sales Representative

Retail Assistant Manager

Secretary

Secretary/Specialty Sales Clerk (Mountain School)

Sign Maker

Ski Repair Person

Transportation Agent

WAGE GRADE H

Golf Shop Attendant

Laundry Warehouse Person

Lead Badger Pass Pups Den Attendant

Lead Bartender

Lead Custodian

Lead Houseperson

Lead Inventory Clerk

Lead Kitchen Helper

Mail Clerk

Pantry Person

Receiving Clerk

Recycling Driver

Retail Cashier

Shuttle Dispatcher Uniform Technician

WAGE GRADE I

Assistant Housing Supervisor

Badger Pass Cashier

Badger Pass Pups Den Attendant

Bartender

Gardener

Interpretive Guide

Inventory Clerk

Lead Attendant - Stands

Lead Attendant (Ice Rink)

Lift/Slope Person

Office Clerk

Property Information Agent (Fresno)

Restaurant Cashier

Tour Guide

Vending Route Driver

WAGE GRADE J

Baker's Helper

Cook's Helper

Greenskeeper's Helper

Guest Recreation Cashier

Host/Hostess

Hotel Porter

Houseperson

Lead Recreation Person

Lodgings Quality Inspector

Salad Maker

Specialty Sales Clerk

Utility Person - Kitchen

WAGE GRADE K

Attendant (Uniforms, Laundry, Recycling, Vending)

Camp Helper

Food Service Utility Person

Lead Bellperson

Lead Server

Recreation Person (Employee Recreation, Bikes/Rafts, Ice Rink, Badger Pass)
Roomskeeper
Sales Floor Attendant
Sanitation Janitor
Ski Fitter

WAGE GRADE M

Busperson Room Service Server

WAGE GRADE N

Bellperson Cocktail Server Doorperson Server

APPENDIX "A"

C. Wage Rate Application

1. Wage Schedules

Wage Schedules in Appendix "A" establish rates for the full term of this Agreement as follows:

a. Wage Schedule I: All hourly-paid employees hired prior to March 14, 2005.

b. Wage Schedule II: All daily-paid employees hired prior to March 14, 2005.

c. Wage Schedule III: All employees hired on or after March 14, 2005.

2. Wage Grade

Each job has been assigned a wage grade of "B" through "N" in Wage Schedules I.

Each wage grade has a starting hourly rate, a one hundred fifty (150) day rate, and six (6) higher increments in Wage Schedule I which are triggered by the employee's eligibility (seniority) date.

3. Wage Increases

When employees are hired for the first time by the Company, they will be employed at the starting rate for the positions in which they are hired. One hundred fifty (150) calendar days later, their wage will be increased to Service Bracket Two (2). For each twelve (12) months of service for a period of six (6) years in Wage Schedule I an individual will be given an increase to the next higher service bracket, which will result in long term employees having a wage differential which is higher than new employees or fellow employees with less service. Increases referred to above will be effective on the first Monday following the eligibility date.

Wages increases will be placed into effect:

- a. Upon completion of the first one hundred fifty (150) calendar days of employment;
- b. Upon completion of the next seven (7) calendar months of employment;
- c. Upon completion of each twelve (12) months of service thereafter up to seventy two (72) months in Wage Schedule I.
- d. When an employee moves to a position in a higher wage grade, as described herein.

4. Seasonal or Returning Personnel

Employees who separate as per Article 6, Section 2, from the Company and are later reemployed by the Company within one (1) year will be re-employed at the service bracket applicable at the time of their separation and will not lose accrued credit. Further credit will be given to returning personnel using their total accumulated service to trigger service bracket increases. Seasonal or returning employees with a break in service of more than twelve (12) months will lose all accumulative time for service brackets.

5. Promotions, Reclassifications and Reductions in Wage Grade

When an employee is promoted to a position in a higher wage grade or moves to a position in a lower wage grade, he/she shall move to the same service bracket in the new wage grade as he/she occupied in the previous wage grade.

6. Transfers

No wage action will be taken when an employee transfers from one position to another within the same wage grade.

7. "Red Circled" Employees

Employees whose wages are above those contained herein shall not have their wages reduced as long as they remain in the same classification for which they received the overscale rate. If such employees voluntarily leave the classification to enter another classification, they shall receive the rate for the new classification as indicated herein. If such employees involuntarily leave the classification as a result of a reduction in force, the following rules shall apply:

- a. If such employees are laid off and then return to the same classification in which they were receiving the overscale rate, the amount of overscale they received prior to layoff shall be restored on the date of return.
- b. If such employees are transferred to a different classification, they shall receive the rate shown herein for their new classification. If they return to the same classification for which they were receiving the overscale pay, they shall receive effective of the date they return to the classification the same amount of overscale they were receiving prior to transfer.
- c. When the Company deems it appropriate to pay an employee overscale, it will be in compliance with Article 10, Section 2, Premium Conditions. The Company retains the right to specify the duration of the overscale pay at the onset of the increase. If the Company does not specify a time frame for the overscale rate, it will fall within the provisions of this section.

8. Service Brackets

Service bracket effective dates represent the total amount of service the employee has acquired in the bargaining unit, as per Article 6, Section 1.

Service bracket effective dates will be adjusted to take into consideration approved leaves of absence and layoff of less than twelve (12) months.

Employees leaving the bargaining unit due to resignation, except as consistent with Article 6, Section 2, discharge for cause, or lay off in excess of one (1) year, will lose all accumulated time for service bracket increases, except as provided herein.

9. Daily Paid Positions

Daily paid positions are those positions contained herein. An employee is paid consistent with the rate of each day, irrespective of the number of hours worked in a given day. In such cases where the employee is required to work a sixth (6th) day, he/she will be paid the number of days worked times their daily rate. Overtime provisions will be administered in accordance with applicable wage and hour law.

10. Fresno Positions

Employees permanently assigned to work in Fresno as of the effective date of this agreement shall receive a differential of ten percent (10%) of his/her scheduled wage rate as shown in Appendix "A" of the Agreement. Employees hired at the Fresno Reservations office following the effective date of this agreement will receive the wage rates outlined herein.

11. Ahwahnee Special Functions

All Ahwahnee Servers (with the exception of the Lead Server) shall be paid at "M" scale when working a special function booked through a Banquet Event Order (BEO).

12. Competitive Compensation

The Wage Grades and/or Commissions of the following employees will be discussed during Labor/Management Meetings for the purpose of achieving competitive compensation:

Deposit Clerk
High Sierra Specialist
Classes for:
Apprentice Mountain Guides
Mountain Guides
Chief Mountain Guides

APPENDIX "B"

WORK UNITS AND LEVELS

WORK UNITS	LEVEL #1	LEVEL #2
Ahwahnee		•
Front Office		Auditor Ahwahnee Front Desk Clerk/Cashier Bellperson Door Person Lead Front Office Clerk
Housekeeping	Roomskeeper Houseperson Hotel Porter	Head Gardener Gardener Lead Houseperson Lodgings Quality Inspector
Dining Room	Utility Person	Food Checker Captain Host/Hostess Lead Server Server Busperson Room Service Server
Kitchen	Kitchen Utility Person	Baker's Helper Second Cook Garde-Manger Cook Station Cook Hotel Pantry Person Lead Storeroom Person Storeroom Person Junior Cook Pantry Person Cook's Helper Salad maker

Kitchen Intern

WORK UNITS LEVEL #1 LEVEL #2

Ahwahnee (Continued)

Bar Bartender

Busperson Cocktail Server

Yosemite Lodge

Front Office Auditor

Front Desk Clerk/Cashier PBX Operator/Info. Clerk

Lead Bellperson Bellperson

Lead Front Office Clerk

Housekeeping Hotel Porter Gardener

Roomskeeper Lead Houseperson

Houseperson Lodgings Quality Inspector

Food Court Food Utility Service Person Restaurant Cashier

Garden Terrace Food Service Utility Person Restaurant Cashier

Kitchen Utility Person Cook

Garde-Manger Station Cook

Hotel Pantry Person

Lead Storeroom Person Storeroom Person

Junior Cook
Pantry Person

Lead Kitchen Helper Lead Custodian Salad maker Cook's Helper

Kitchen Intern

Mountain Room Captain

Restaurant Cashier

Host/Hostess

Server Busperson **WORK UNITS**

LEVEL #1

LEVEL #2

Yosemite Lodge (Continued)

Ваг

Food Service Utility Person Lead Bartender

Bartender

Coclatail Server

Pool

Food Service Utility Person Leac Lifeguard

Lifeguard

Lead Attendant

Curry Village

Front Office

Hotel Porter

Auditor

Front Desk Clerk/Cashier

Bellperson

Housekeeping

Roomskeeper

Lead Houseperson

Houseperson

Lodging Quality Inspector

Hotel Porter Gardener

Buffet

Food Service Utility Person Restaurant Cashier

Hotel Porter

Kitchen

Kitchen Utility Person

Cook

Baker

Station Cook

Lead Storeroom Person

Storeroom Person Junior Cook Pantity Person

Salad maker Cook's Helper

CV Fast Food

Food Service Utility Person Lead Fast Food Attendant

Cook's Helper

<u>WORK UNITS</u>

LEVEL #1

LEVEL #2

Curry Village (Continued)

Bar

Lead Bartender

Bartender

Cocktail Server

Pool

Lifeguard

Happy Isles

Food Service Utility Person Lead Attendant

Curry Housekeeping Camp

Front Office

Auditor

Front Desk Clerk/Cashier

Housekeeping & Laundromat

Attendant Houseperson Lead Houseperson

Village Fast Food

Fast Food

Food Service Utility Person Lead Fast Food Attendant

San Custodian Cook's Helper

Glacier Point

Refreshment Stand

Food Service Utility Person Lead Fast Food Attendant

Wawona

Rooms

Roomskeeper

Hotel Porter

Auditor

Front Desk Clerk/Cashier

Lead Houseperson

Houseperson

WORK UNITS

LEVEL #1

LEVEL #2

Wawona (Continued)

Meals

Kitchen Utility Person

Busperson

Cools

Garde Manger Station Cook

Hotel Pantry Person

Junior Cook

Storeroom Person Pantry Person Restaurant Cashier

Salad Maker Host/Hostess

Server

Bar

Bartender Coclatail Server

Golf & Tennis

Assistant Greenskeeper

Garciener

Greenskeeper's Helper Food Service Utility Person

Tuolumne Meadows

Rooms & Meals

Aud tor

Front Desk Clerk/Cashier

Camp Helper

Cook

Kitchen Utility Person

Station Cook Pantry Person Host/Hostess Jr. Cook Lead Server Server

Grill

Food Service Utility Person Lead Fast Food Attendant San Custodian

Jr. Cook

WORK UNITS LEVEL #1 LEVEL #2 High Sierra Camps White Wolf Cook Station Cook Front Desk Clerk/Cashier Camp Helper Merced Lake Camp Helper Cook Lead Camp Helper Station Cook Vogelsang Camp Helper Cook Lead Camp Helper Station Cook Glen Aulin Camp Helper Cook Lead Camp Helper Station Cook May Lake Camp Helper Cook Lead Camp Helper Station Cook Sunrise Camp Helper Cook Lead Camp Helper

Station Cook

WORK UNITS LEVEL #1 LEVEL #2 **Grocery Stores** Wawona Store Sales Floor Attendant Retail Assistant Manager Retail Cashier **Tuolumne Meadows Store** Retail Assistant Manager Retail Cashier Housekeeping Camp Store Retail Assistant Manager Retail Cashier Village Store San Custodian **Grocery Receiving** Lead Butcher Sales Floor Attendant Lead Custodian Lead Grocery Storeroom Person Mail Order Supervisor Mea: Cutter Office Clerk Retail Assistant Manager Retail Cashier Receiving Clerk Produce Manager Deli Retail Assistant Manager Retail Cashier Crane Flat Retail Assistant Manager Retail Cashier Bike Stand Bicycle Mechanic Lead Attendant **Guest Recreation Cashier** Recreation Person **Vending** A & G Attendant - Vending Lead Vending Specialist

Vending Route Driver

WORK UNITS	LEVEL #1	LEVEL #2	
Badger Pass			
A & G		Auditor Badger Pass Pups Den Attendant Guest Recreation Cashier Lead Badger Pass Pups Den Attendant	
Meals	Food Service Utility Person Cook's Helper	Storeroom Person Lead Fast Food Attendant Junior Cook Guest Recreation Cashier Bartender Cocktail Waitri	
Rentals		Recreation Person Ski Repair Person Guest Recreation Cashier Ski Fitter	
R & M		Property Supervisor Night Cleaner San Custodian	
Ski School		Alpine Ski Instructor, Level Alpine Ski Instructor, Level Alpine Ski Instructor, Level Alpine Ski Instructor,	Three Two One
Lifts	•	Apprentice Lift/Slope Person	
Ice Rink		Guest Recreation Cashier Lead Attendant Recreation Person	
Rafting		Guest Recreation Cashier Lead Attendant Recreation Person	

WORK UNITS LEVEL #1 LEVEL #2 Mountain School Apprentice Mountain Guide Chief Mountain Guide Hiking Guide Mountain Guide Overnight Camp Leader Overnight Camp Assistant Secretary/Spec. Sales Clerk Cross Country Ski School Ski Repair Person Badger Pass Cashier Ski Fitter Cross Country Ski Instructor, Level Three Cross Country Ski Instructor, Level Two Cross Country Ski Instructor, Level Cross Country Ski Instructor, Apprentice Overnight Snow Camp Leader Overnight Snow Camp Assistant Interpretive Services Interpretive Guide Gift Shops Ahwahnee Sales Floor Attendant Retail Assistant Manager Retail Cashier Specialty Sales Clerk Yosemite Lodge Sales Floor Attendant Retail Assistant Manager Retail Cashier Sales Floor Attendant Curry Village Retail Assistant Manager

Sales Floor Attendant

Glacier Point

Retail Cashier

Retail Cashier

Retail Assistant Manager

WORK UNITS LEVEL #1 LEVEL #2 Big Trees Sales Floor Attendant Retail Assistant Manager Retail Cashier Habitat Yosemite Sales Floor Attendant Retail Cashier Yosemite Lodge Nature Sales Floor Attendant Retail Assistant Manager Shop Retail Cashier Art Activity Center Sales Floor Attendant Retail Assistant Manager Retail Cashier Sport & Apparel Village Sport Sales Floor Attendant Retail Assistant Manager Retail Cashier Specialty Sales Clerk Badger Pass Sales Floor Attendant Retail Assistant Manager Retail Cashier CV Mountain Sales Floor Attendant Retail Assistant Manager Retail Cashier Specialty Sales Clerk Transportation Office Dispatcher Shuttle Dispatcher Transportation Agent Tour Guide Lead Shuttle Dispatcher Degnan's Fast Food Food Service Utility Person Lead Fast Food Attendant Kitchen Utility Person San Custodian Cook's Helper The Loft Food Service Utility Person Junior Cook Kitchen Utility Person Salad Maker Cook's Helper

WORK UNITS

LEVEL #1

LEVEL #2

Stables

Stables Person

Guide and Packer Office Clerk

Corral Boss

Big Trees Tram

Dispatcher Trans Agent

Accounting Office

Auditor

Lead Accounting Auditor

Lead Cashier Payroll Clerk Office Clerk

Internal Audit Specialist Lead Payroll Auditor

Reservations/Gateway

Group Specialist

Lead Group Specialist

Lead Telephone Sales Representative

Reservations Specialist

Telephone Sales Representative

Office Clerk

Property Information Agent

General Office

San Custodian

Mail Clerk

Lead Custodian
Office Clerk

Central Warehouse

Attendant - Recycling

Data Entry Clerk

Laundry Warehouse Person

Lead Inventory Clerk
Lead Recycling Attendant

Inventory Clerk
Office Clerk
Recycling Driver

Secretary Sign: Maker

Uniform Center

Attendant - Uniforms

Uniform Technician
Lead Uniform Technician

Employee Housing

San Custodian

Assistant Housing Supervisor

Employee Recreation

Recreation Person

Lead Recreation Person

APPENDIX "C"

WORK AREAS

1. In The Valley

- a. Ahwahnee Hotel
- b. Yosemite Lodge
- c. General Offices
- d. Degnan's Complex
- e. Village Store Complex
- f. Curry Village (including Happy Isles and Housekeeping Camp)
- g. Yosemite Village

2. Out Of The Valley

- a. Wawona
- b. Big Trees
- c. Tuolumne Meadows
- d. High Sierra Camps
- e. White Wolf
- f. Crane Flat
- g. Badger Pass
- h. Glacier Point
- i. Fresno Reservations

APPENDIX "D"

BULLETIN BOARD LOCATIONS

Work Stations

Y. L. Front Office

Y. L. Kitchen

Y. L. Housekeeping

Mountain Room Lounge

Ahwahnee Kitchen

Ahwahnee Housekeeping

YTS Drivers Room

Village Sport Shop

Uniforms

Degnan's Deli

Degnan's Fast Food

The Loft

Village Grill

Wawona Side Hall

Tuolumne Meadows Side Hall

Tuolumne Meadows Mountaineering School

White Wolf (Kitchen)

High Sierra Camps

Curry Village Kitchen

Curry Village Retail

Curry Village Houskeeping

Housekeeping Camp Store / Front Office

Housekeeping Camp Warehouse

Village Store

General Offices

Valley Stables

Badger Pass

Studio Warehouse

Fresno Reservations

Housing Areas (locked boards)

Camp Tenaya (Boystown)

Curry Village Cooks' WOB's

Ahwahnee Dorm

Tecoya (current locked boards)

Lost Arrow

Housing Areas (Continued)

Lost Arrow Cabins Stables Highland Court Huff House Wawona Rec Room

APPENDIX "E"

PENSION

Section 1 - Coverage

Delaware North Companies Parks & Resorts at Yosemite (the "Employer") agrees to make monthly contributions on behalf of all employees covered by this Collective Bargaining Agreement to the Service Employees International Union National Industry Pension Fund (hereinafter, "Fund") in the amounts specified in Section 3 below.

Section 2 - Term

The Employer agrees to become and remain a participating employer in the Fund throughout the term of this Collective Bargaining Agreement, including any extensions thereof.

Section 3 - Contributions

- (a) (1) Commencing on January 1, 2006, the Employer agrees to contribute to the Fund forty-three cents (\$0.43) per paid hour for all employees covered by the Agreement, subject to the provisions of subsection (d) below.
 - (2) Commencing on January 1, 2007, the Employer agrees to contribute to the Fund forty-seven cents (\$0.47) per paid hour for all employees covered by the Agreement, subject to the provisions of subsection (d) below.
 - (3) Commencing on January 1, 2008, the Employer agrees to contribute to the Fund fifty-two cents (\$0.52) per paid hour for all employees covered by the Agreement, subject to the provisions of subsection (d) below.
- (b) Contributions required by this provision shall be paid to the Fund on or before the fifteenth (15th) day of the month following the period for which contributions are due or on or before such other date as the Trustees may hereafter determine.
- (c) Contributions shall be transmitted together with a remittance report containing such information, in such manner, and on such form as may be required by the Trustees of the Fund or their designee.
- (d) Notwithstanding any other provision of the Agreement or this Appendix thereto, contributions shall be made only on behalf of employees who have worked, or been compensated, for one thousand (1,000) hours or more during a calendar year period beginning January 1, 1996 or during any subsequent consecutive calendar year. Whenever an employee has worked or been compensated for one thousand (1,000) or more hours during such calendar year, the Employer shall, on the date on which its next monthly contributions are due, make contributions retroactively for all hours worked by such employee during that calendar year (or portion

thereof). Thereafter, contributions shall be made for such employee irrespective of the number of hours worked, or for which compensation was received, in subsequent years. Until contributions are required to be made on behalf of an employee pursuant to the terms of this provision, the employee shall not be deemed to be a covered employee working in covered employment within the meaning of the SEIU National Industry Pension Plan and subsection (a) above. All employees who previously were participants in the pension plan sponsored by the Employer or its predecessor by virtue of having one thousand (1,000) or more hours of service with the Employer or predecessor shall be deemed to be participants under the SEIU National Industry Pension Plan and have contributions made on their behalf to the Fund for all paid hours effective January 1, 1996 without the necessity of meeting any additional eligibility requirement.

Section 4 - Trust Agreement

The Employer hereby agrees to be bound by the provisions of the Agreement and Declaration of Trust establishing the Fund, as it may from time to time be amended, and by all resolutions and rules adopted by the Trustees pursuant to the powers delegated to them by that Agreement, including collection policies, receipt of which is hereby acknowledged. The Employer hereby designates the Employer members of the Fund's Board of Trustees, or their duly selected successor(s), as its representatives on the Board.

Section 5 - Cooperation

The Employer and Union agree to cooperate with the Trustees of the Fund in distributing Plan booklets, literature and other documents supplied by the Fund Administrator and in obtaining and providing such census and other data as may be required by the Fund's Administrator or Trustees to enable them to comply with the applicable provisions of the Employee Retirement Income Security Act.

Section 6 - Approval by Trustees

The undersigned parties acknowledge that the provisions of this Article and the participation of the employees covered by it are subject to approval by the Trustees of the Fund and that the Trustees reserve the right to terminate, at their sole and unreviewable discretion, the participation of the employees covered by this Agreement and to establish the level(s) of benefits to be provided. Termination may be directed by the Trustees for reasons including, but not limited to, failure of the Employer to timely pay contributions and expiration of a Collective Bargaining Agreement. The parties further acknowledge that the Trustees' acceptance for participation in the Fund of the employees covered by the Collective Bargaining Agreement is limited only to the categories of employment covered by the Collective Bargaining Agreement at the time application for acceptance occurs and the admission of other categories of employment to participate in the Fund will require specific acceptance by the Trustees.

Section 7 - Miscellaneous

In the event of any inconsistency between this Appendix and the Collective Bargaining Agreement, the terms of this Appendix shall prevail.

FOR THE EMPLOYER:	FOR THE UNION:
Kevin Kelly, President	Debra Rockwood, Senior Field Representative
Dated 5 9 06	Dated 4/12/06

Letter of Agreement

Between

Delaware North Companies Parks & Resorts at Yosemite And

Service Employees International Union, Local 535

Commitment to Training and Development

Delaware North Companies Parks & Resorts at Yosemite is committed to providing our guests with exceptional service. To that end, we believe in providing our employees with sufficient training and development to fulfill their job functions in a manner exceeding the guests' expectations. The Company is dedicated to ensuring the following training objectives are met.

- New Hire Orientation will present a strong base of general information regarding the Company and our expectations, and will be open to Union participation.
- Position specific classes will be required through the Learning Center in broad areas such as retail and roomskeeping.
- Standard Operating Procedures will be developed within each unit addressing the history of the property as well as functional aspects of individual positions and the unit. Opportunities will be provided within the Labor Management setting to seek input and develop buy in from the Union on the SOP's.
- Ongoing management training to develop leadership, labor relations knowledge and general management skills will be provided.
- Line level staff trainers will be selected by management to present on the job training. Criteria will include, but is not limited to, the individual's expressed desire to be a trainer, their training ability as well as knowledge of department operations. These individuals will be provided with Train the Trainer skills through the Learning Center's AHLA training to enhance their abilities.
- Evaluation of both the trainee and the trainer to ensure compatibility and effectiveness of training methods will be conducted.
- When possible the Company will seek opportunities to conduct joint training with the Union.

The Company is prepared to provide periodic updates to the Union on the progress of our training programs. We encourage feedback on the effectiveness of our initiatives and will work to create a learning environment throughout our organization.

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Field Representative:		
SEIU Pension Information: _	1-800-458-1010	
Union Steward:		
Phone:		





YOSEMITE CONCESSION SERVICES CORPORATION
AN AUTHORIZED NATIONAL PARK SERVICE CONCESSIONER
A DELAWARE NORTH COMPANY

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